



Level Up | New Donor Acquisition Part 2:

Level Up Training Session | April 23, 2025

Your NextAfter Trainer



Ardee Coolidge Vice President, Client Services NextAfter











Housekeeping





What to expect from today's session

1

2

Learn how to build your content offer landing and donation pages

Email your housefile your content offer and promote it on organic social media

Action Items

Create your landing and donation pages Email your Content Offer to your housefile







Get an Email

Implementing
Your Email
Acquisition Page



Get a Donation

Implementing an Instant Donation Page



Build a network

Getting People to See Your Offer





How to create a landing page





LANDING PAGE:

\'lan-din\'pāj\

The designated web page you want people to land on after clicking an ad or some other web link.

Landing Pages work for visitors because they have the ability to

MATCH

intention and interest with your

MOST RELEVANT

information.



The key to making A GREAT PAGE IS to make it properly CONVERSATIONAL



EMAIL ACQUISITION LANDING PAGE:

The email acquisition landing page has three goals:

- ✓ Sell the offer
- ✓ Gather visitor information
- ✓ Redirect them to an instant donation page

Four Shortcuts

- 1. Main Message
- 1. Design
- 1. Form Fields
- 1. Supporting Content

Logo Social proof

Main Offer Headline Goes Here

Description text goes here. This is where you want to describe the offer that you're giving them

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Call to action header goes here

This is where you describe for them the concrete reason you want them to do the action below, such as filling out their information and email.

First	name	Last name
Ema	il	
Yes	No O	Qualifying question 1

What [prospects] say

"I love this offer so much. It's the bees knees! You better get it quick." -Happy Customer

"Holy monkey! What just happened? My life is not the same after this. Grab it now!" -Happy Customer 2

Get [Offer] Now

O Qualifying question 2

We take privacy seriously, so we'll carefully protect your email address.

A winning headline

From This

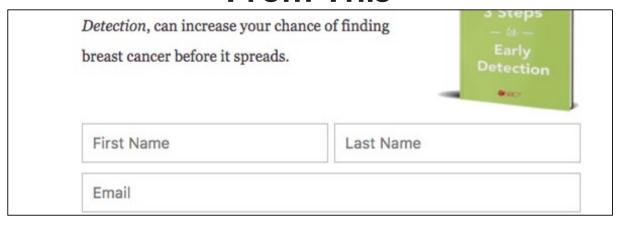
Get expert policy analysis from some of the nation's most trusted authorities



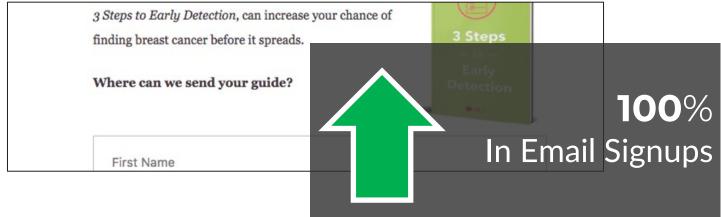


A Winning Call to Action

From This



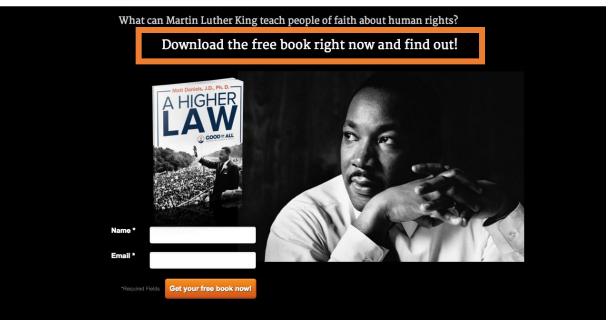
To This





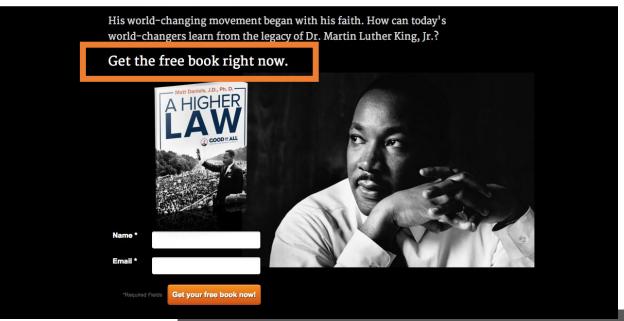
NOT This





BUT This







The main message CHECKLIST

- □ Does your **headline** clearly focus on what they get (without being clever)?
- Does your **body copy** focus on what they are getting (without focusing too much on YOU, the giver)?
- □ Does your call to action header reinforce simply what they are getting and then how (in that order)?
- ☐ Does your **call action button** also reinforce what they get, and when they will get it? (immediately we hope...)



Get "Trickle Down" Theory and "Tax Cuts for the Rich"

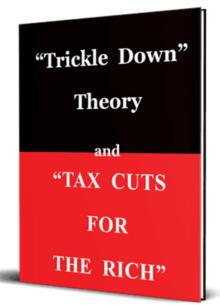
by Thomas Sowell

This book examines the common idea that higher tax rates on the "rich" increase government revenues. Based on empirical and careful analysis, Sowell examines this hypothesis and revisits the origins of the ideas of "Trickle Down" Theory and "Tax Cuts for the Rich"—in his signature style that we've all come to love.

This is a critical area of economic thinking—yet another where Sowell has proven to be a formidable expert and clear thinker.

With the issue of taxes and government revenue set to be a central topic of debate in the coming months, this research and analysis is an indispensable resource.

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news, and more.	
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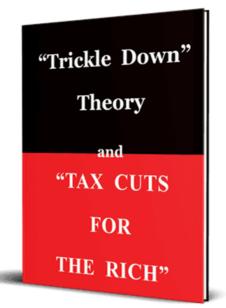
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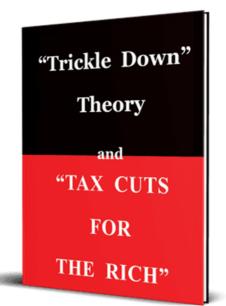
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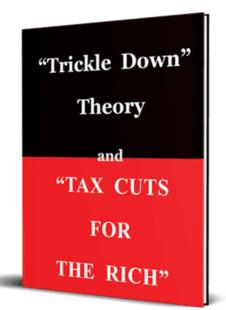
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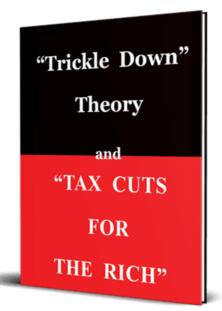
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Four Shortcuts

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1. Design

- 1. Form Fields
- 1. Supporting Content

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What [prospects] say

"I love this offer so much. It's the bees knees! You better get it quick." -Happy Customer

"Holy monkey! What just happened? My life is not the same after this. Grab it now!" -Happy Customer 2

Get [Offer] Now

We take privacy seriously, so we'll carefully protect your email address

Communicate CLEARLY what they GET and how to get it.



Communicate CLEARLY what they GET and how to get it.

...without DISTRACTION or MISDIRECTION.



Experiment

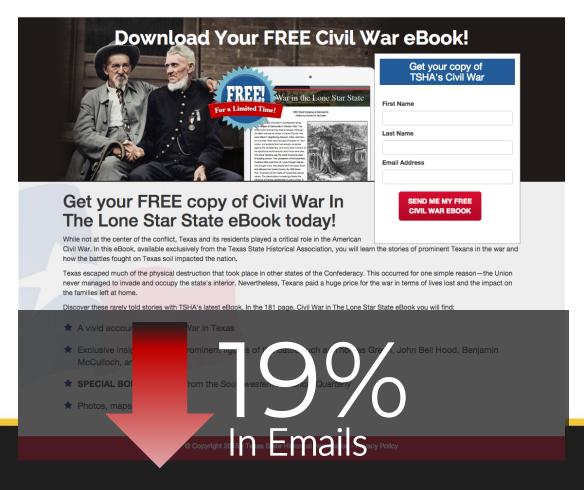
Version A

Exclusively for Texas History Enthusiasts: Get your FREE copy of Civil War In The Lone Star State eBook today! While not at the center of the conflict, Texas and its residents played a critical role in the American Civil War. In this eBook, available exclusively from the Texas State Historical Association, you will learn the stories of many prominent Texans in the war and how the battles fought on Texas soil impacted the nation Texas escaped much of the physical destruction that took place in other states of the Confederacy. This occurred for one simple reason—the Union never managed to invade and occupy the state's interior. Nevertheless, Texans paid a huge price for the war in terms of lives lost and the impact on the families left at home. Discover these rarely told stories with TSHA's latest eBook. In the 181 page, Civil War in The Lone Star State eBook you will find: The stories of many prominent figures of the Civil War such as John Bell Hood, Benjamin McCulloch, and Susann Shubrick Havne Pinckney TSHA Links to over 800 additional articles with information on every Confederate unit from Civil War Texas and every Texan who held the rank In the Lone Star State of major or higher. ★ One-of-a-kind photos of the battles and prominent individuals Plus much more... Get YOUR copy of the TSHA's Civil War In The Lone Star State! First Name Last Name Email Address **SEND ME MY FREE**

Version B



The Trusted Source For Texas History







The No Distraction/Misdirection CHECKLIST

- Does your **layout** lead people through each piece of content in the proper order (and not allow them to read different parts in different order)?
- □ Does your **design** reinforce that proper information processing path (and not accidently point them to the wrong thing next)?
- □ Do your **design** elements make the main message clearer (and not cause people to skip over parts of it)?
- Is your **design** optimized for mobile (don't cut copy but hide some supporting content)?



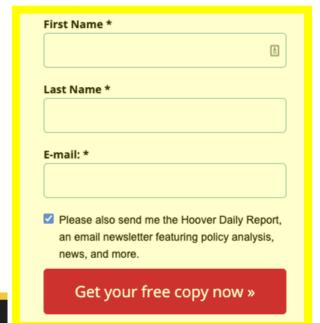
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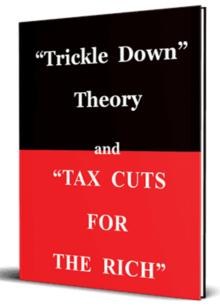
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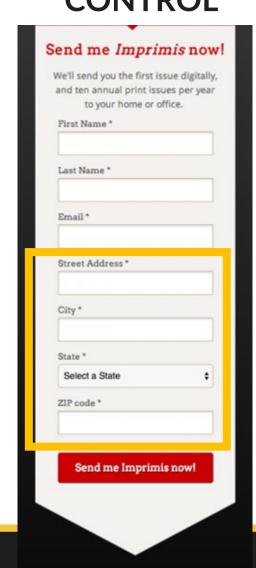
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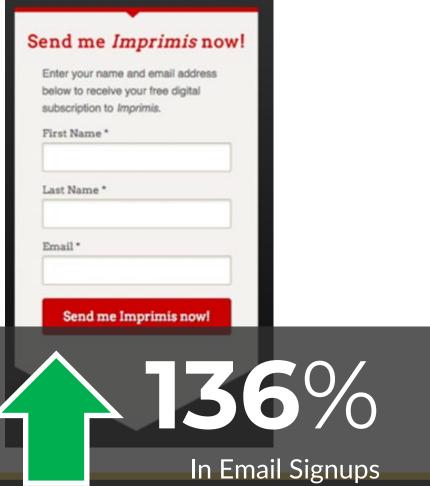
Get [Offer] Now

We take privacy seriously, so we'll carefully protect your email address.

Form Fields Test CONTROL



TREATMENT





The form fields CHECKLIST

- Are your form fields grouped together, making the ask to feel/perceive shorter?
- □ Do you have any form fields that are perceived unnecessary to the visitor? Have you eliminated them?
- ☐ Is there any information the visitor perceives you should be asking for to make the offer more customized or authentic?



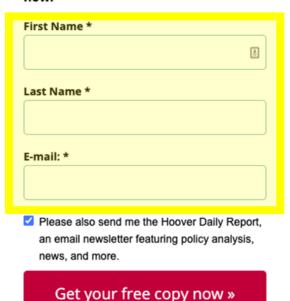
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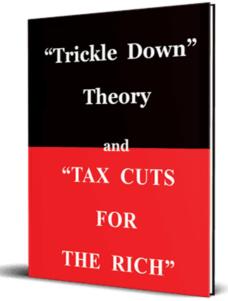
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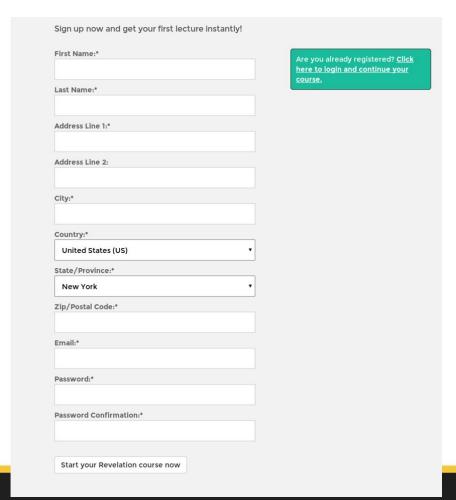
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Will reducing the number of form fields and using horizontal space increase conversion?

CONTROL



TREATMENT

Sign up now and get your first	lecture instantly!		
Are you already registered? C	ick here to login and o	continue your course.	
First Name:*	Last Name:*		
Email:*			
Password:*			
Password Confirmation:*			
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Get [Offer] Now

O Qualifying question 2

We take privacy seriously, so we'll carefully protect your email address.

Experiment

LOGO

FROM THIS

TO THIS

LOGO

1 9 1 5 5 4 signatures





eBook image



Get the new free eBook from National Breast Cancer Foundation

Be Informed and Empowered about Your Breast Health

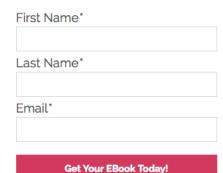
One in eight women will be diagnosed with breast cancer in her lifetime. And while we can't prevent breast cancer, we can make sure that every woman is educated, and informed.

This October, during Breast Cancer Awareness Month, we want you to have our new eBook What Every Woman Needs to Know, for free.

Packed with crucial, and potentially life-saving information, What Every Woman Needs to Know will answer questions like:

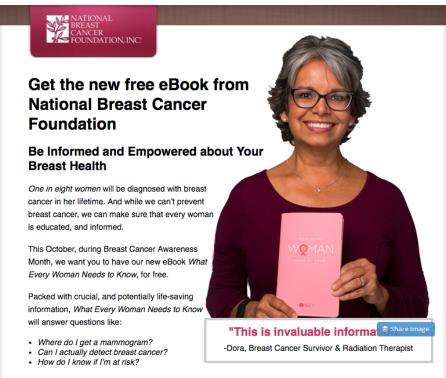
- Where do I get a mammogram?
- Can I actually detect breast cancer?
- How do I know if I'm at risk?

Be informed. Be empowered. Get the free eBook now





Dora image



Be informed. Be empowered. Get the free eBook now:





- □ Are you using social proof (how many others have signed up already)?
- Are you using social learning (testimonials and how people learn from other people)?
- ☐ Have you considered other supporting content (like a countdown)?



Join 8,726 others in learning about tax hikes & tax cuts and their impact on economies

Get "Trickle Down" Theory and "Tax Cuts for the Rich"

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"Trickle Down"
Theory
and
"TAX CUTS
FOR
THE RICH"

"The best eBook I've read in years. Easy to understand and so rich with data" – John Q, Maryland

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A few helpful resources



Download the template:

Nextafter.com/EmailLandingPage

PROVEN WAYS TO IMPROVE YOUR NONPROFIT LANDING PAGES



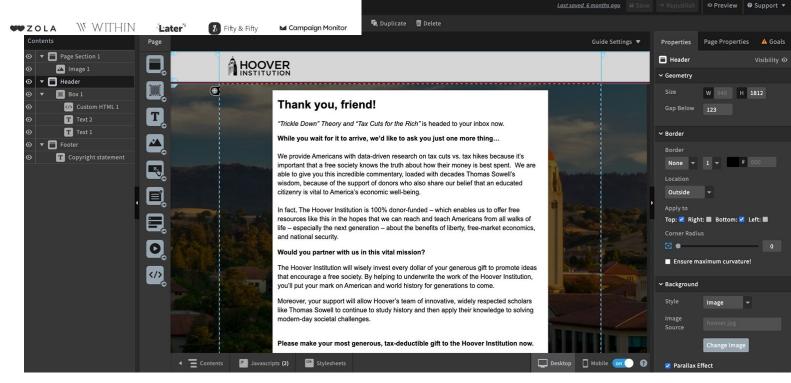




The #1 Landing Page Platform for 15,000+ Brands

A EASY TO USE LANDING PAGE TOOL.

UNBOUNCE.COM





A TEMPLATE TO START FROM.

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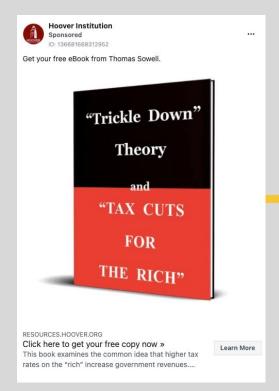




How to create an instant donation page



Model for New Donor Acquisition



Email and Promotion



Email Acquisition Landing Page

EBook Offer

Thank you for requesting "Trickle Down" Theory and "Tax Cuts for the Rich" by Hoover Institution Rose and Milton Friedman Senior Fellow on Public Policy Thomas Sowell You can download your copy here. We provide Americans with data-driven research on tax cuts vs. tax hikes because it's important that a free society knows the truth about how their money is spent. We are able to give you this incredible commentary, loaded with Thomas Sowell's decades of wisdom, because of the support of donors who also believe that an educated citizenry is vital to America's economic well-being. Thank you for sharing our vision of an informed and engaged public on economic issues Greg Stamps



Instant

Donation

Page

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The Hoover Institution will wisely invest every dollar of your generous gift to promote ideas that encourage a free society. By helping to underwrite the work of the Hoover Institution, you'll put your mark on American and world history for generations to come.

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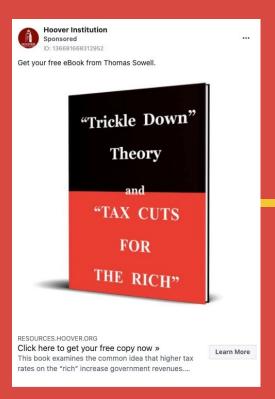
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Tour Gift			
\$50.00	\$100.00	\$250.00	Other amount

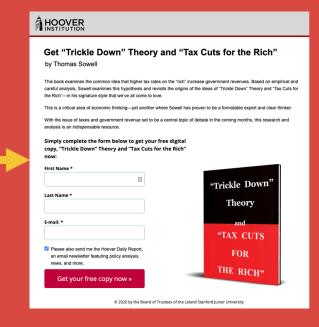
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United States			~
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Online Advertisement & Promotion



Email Acquisition Landing Page





Thank you, friend!

"Trickle Down" Theory and "Tax Cuts for the Rich" is headed to you

While you wait for it to arrive, we'd like to ask you just one more thi. We provide Americans with data-driven research on tax cuts vs. tax hikes buits important that a free society knows the furth about how their money is best spent. We are able to give you this incredible commentary, loaded with decades Thomas Sowell's wisdom, because of the support of donors who also share our belief that an educated citizenry is vital to America's economic well-being.

In fact, The Hoover Institution is 100% donor-funded – which enables us to offer free resources like this in the hopes that we can reach and teach Americans from all walks of life – especially the next generation – about the benefits of liberty, free-market economics, and national security.

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Your Information

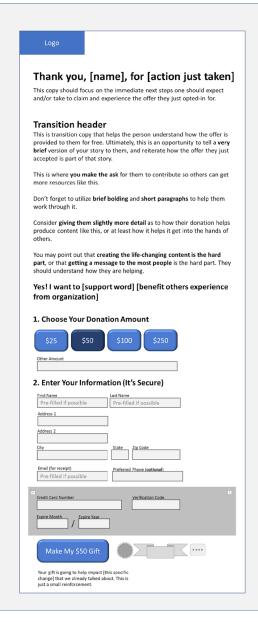
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Country				
United States				~
Street Address		Street Add	ress 2	
City	State		Zip Code	
	-Choos	e- v		

Last Name



5 Key Items

- Confirmation & Introductory Message
- Main Message & Ask
- Donation Selection & Amounts
- Form on Page & Required Fields
- Trust Marks & Security Reinforcement





CONFIRM receipt of the free offer, quickly.



Experiment #8971 **From This**



Congratulations!

You are now enrolled in the I Still Do® Online Course.

Before you begin your course, there are five important things for you to know!

- Course material for your first session will be arriving via email in just a few minutes. Check your inbox shortly.
- 2. Each week for the next 3 weeks, you will receive a similar email containing the next lesson. Each session includes a video teaching (ranging from 30-45 minutes), discussion questions to lead conversations with your spouse, and a short quiz (don't worry, this isn't a pass or fail quiz, it is to simply help reinforce what you've learned).
- 3. After you finish the course, you'll receive a certificate of completion. Congrats!
- 4. This online course you are about to take is free because of the generosity of people who believe in our mission. FamilyLife is completely donor-funded. That means other generous people, like you, have made this course possible through their donations to our ministry. That's something we give thanks for!
- 5. We are thrilled that you've taken this step to invest in your marriage. Will you help us provide more valuable teaching content, such as this course, to more people? A gift of any amount to FamilyLife will go a long way to underwrite the costs of creating and promoting efforts like these.

Please make your gift today to help FamilyLife continue to offer biblical help and hope to other marriages like yours.

\$100

\$250

You can make your gift using the secure donation form below.

SELECT AN AMOUNT

\$50

To This



Congratulations!

You are now enrolled in the I Still Do® Online Course.

Before you start your free online course (which will arrive in your inbox shortly), there's a few things we'd like you to know ...

- This online course is made possible and free because of the generous support of people who believe in our mission. Isn't that incredible?
- FamilyLife is completely donor-funded. This means that we rely on the support of people like you to make resources like this online course, free, and to equip couples as they strengthen their marriages and families.
- Before this course, people had to go to an event to hear the message of hope and healing that is only found in Christ for their marriage. Now, millions of people can access this invaluable content to restore their marriage and seek oneness with their spouse for years to come.
- In order to reach the about the course fi people?

et this course i

Your gift of \$50 will I

Don't hesitate, make your

SELECT AN AMOUNT

e people about this course

In Donations

\$50

Experiment

From This

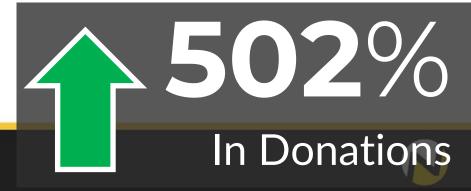
Thank you!

Your copy of **Solutions 2016** is on its way to your inbox right now. Please check there shortly to get the free book.

To This

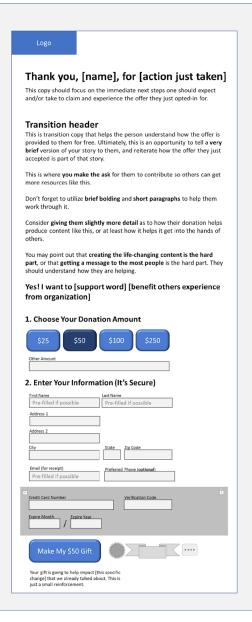
Thank you, Jeff!

Your copy of *Solutions 2016* is on its way to your inbox right now. Please check there shortly to get the free book.



5 Key Items

- Confirmation & Introductory Message
- Main Message & Ask
- Donation Selection & Amounts
- Form on Page & Required Fields
- Trust Marks & Security Reinforcement





Make the ask IN CONTEXT of the offer just received.



NOT This



THANK YOU

Thank you for signing up for Boys Town's "Tween Discipline" email series. Look for your first email to arrive shortly. Make sure to check your junk folder if you do not see the email in your inbox, and then add info@boystown.org to your safe senders list.

For more useful parenting information from Boys Town, please visit BoysTown.org/Parenting.

SUPPORT BOYS TOWN

BUT This

GREAT NEWS! YOUR TWEEN PARENTING SERIES WILL ARRIVE IN YOUR EMAIL INBOX SHORTLY.

Before you go, there are a couple of things we'd like you to know...

Boys Town is committed to helping you, as a parent, handle the difficult situations in life at any stage. It is because of this commitment that we provide resources like the one you are receiving.

But did you know that this resource is made available for free because of faithful supporters who donate to Boys Town? It's true. They support Boys Town because they believe in our mission to reach and equip all children and families with the love, support and resources they need to succeed.

Is this something that you believe in too?

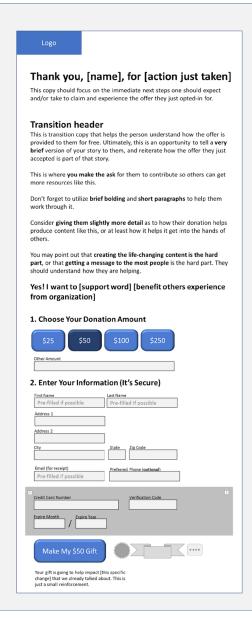
Consider supporting Boys Town today. Your gift will go towards providing more resources to parents, like you, who want to raise build healthy families.

You can make you

48% In Donations

5 Key Items

- Confirmation & Introductory Message
- Main Message & Ask
- Donation Selection & Amounts
- Form on Page & Required Fields
- Trust Marks & Security Reinforcement





Give them GUIDANCE on gift amounts.



Experiment #2802 From This

You've been enrolled in *The Gospel of John* online course, and you will receive an email containing your course material for the first week in just a few minutes.

Here's what happens next:

- After this lecture, you'll receive one lecture each week for seven weeks, containing video teachings from Dr. Mark Bailey, discussion questions, and quizzes.
- After completion of the course, we'll send you a printed certificate of completion. We'll
 also inform you of new courses as they become available.

Why is Dallas Theological Seminary offering these courses for free?

We are offering this course on **The Gospel of John** for free because we believe that the world desperately needs biblical truth. The Bible is the Word of God—and at DTS, we've made it the central course of study. We want to teach more people the Gospel of Jesus Christ as recorded by His disciple, John.

How are these courses made possible?

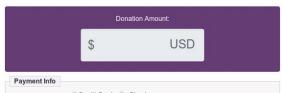
Dallas Theological Seminary doesn't receive any government or denominational support — which means that courses like this rely on the generosity of people like you. Your support helps to underwrite the costs of creating, filming, and promoting these courses to teach Biblical truth to the world.

Will you make a tax-deductible contribution today to help teach the truth of the Bible to the world?

Your gift will help DTS promote this course to more people who are searching for truth.



Special offer: For a gift of \$100 or more, you will receive a copy of Dr. John Walvoord and Dr. Roy Zuck's renowned Bible Knowledge Commentary: New Testament.



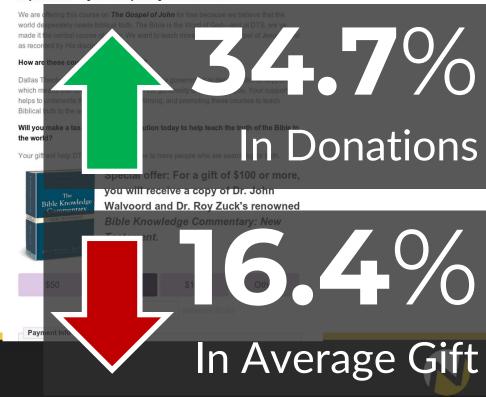
To This

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Here's what happens next:

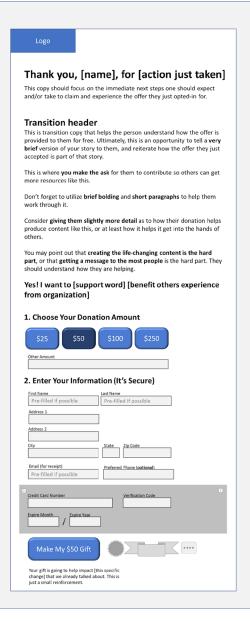
- After this lecture, you'll receive one lecture each week for seven weeks, containing video teachings from Dr. Mark Bailey, discussion questions, and quizzes.
- After completion of the course, we'll send you a printed certificate of completion. We'll
 also inform you of new courses as they become available.

Why is Dallas Theological Seminary offering these courses for free?



5 Key Items

- Confirmation & Introductory Message
- Main Message & Ask
- Donation Selection & Amounts
- Form on Page & Required Fields
- Trust Marks & Security Reinforcement





Have the DONATION FORM on the page itself.



How Presenting A Donation Page Instantly After An Acquisition Offer Impacts Donor Conversion

CONTROL



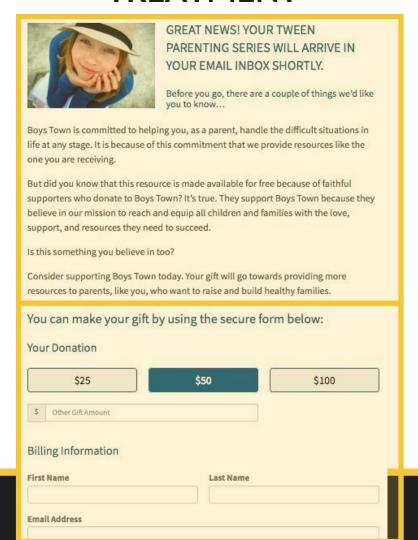
THANK YOU

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For more useful parenting information from Boys Town, please visit BoysTown.org/Parenting.

SUPPORT BOYS TOWN

TREATMENT



How Presenting A Donation Page Instantly After An Acquisition Offer Impacts Donor Conversion

CONTROL



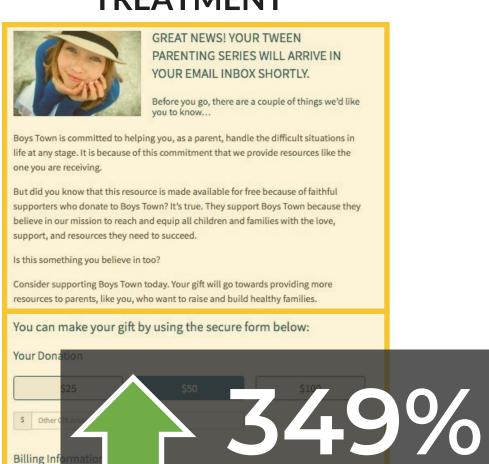
THANK YOU

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For more useful parenting information from Boys Town, please visit BoysTown.org/Parenting.

SUPPORT BOYS TOWN

TREATMENT



In Donations

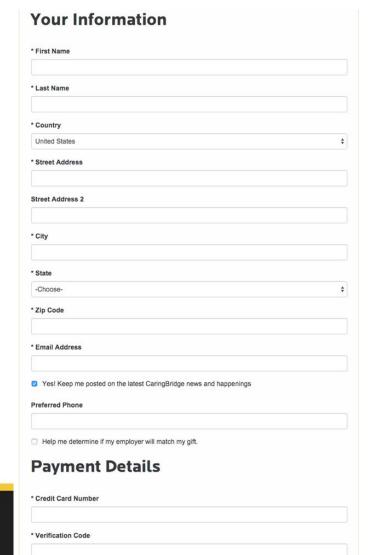
First Name

Email Addre

Maximize space so forms FEEL LIKE LESS WORK.



ExperimentFrom This

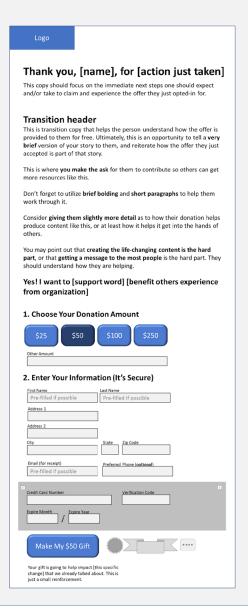


To This

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* Street Address			
Street Address 2			
* City	* State	* Zip Code	
* Email Address	-Choose-	†	
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* Expiration Month -Choose-	* Expiration Ye		4%
Donate \$70	1 1		
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5 Key Items

- Confirmation & Introductory Message
- Main Message & Ask
- Donation Selection & Amounts
- Form on Page & Required Fields
- Trust Marks & Security Reinforcement

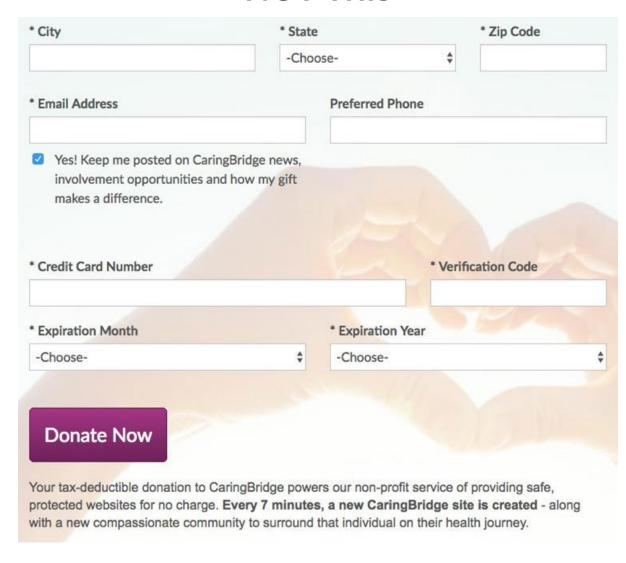




Show and/or STATE HOW SECURE your page and form are.



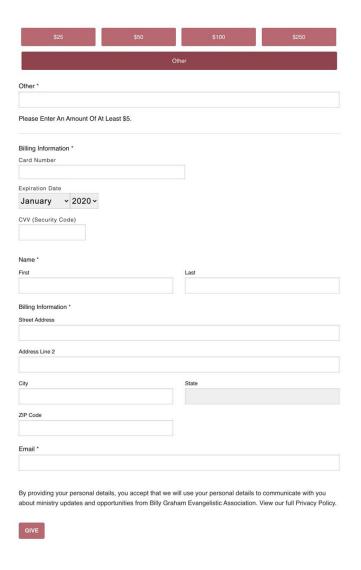
NOT This



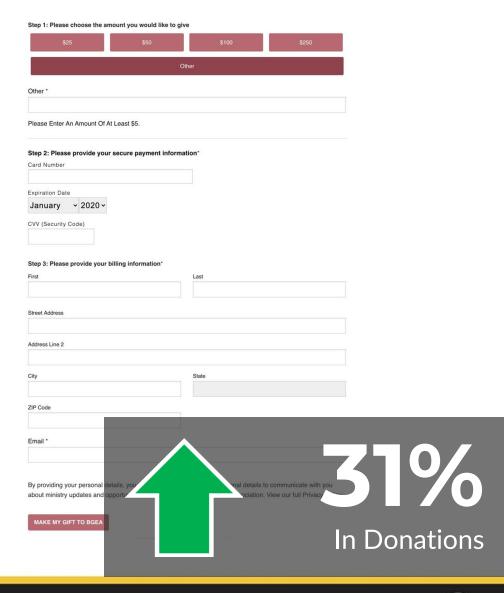
BUT This

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Ponate Now Your tax-deductible donation to Carin protected websites for no charge. Even with a new compassionate community.	ery 7 m		ridge si their hea	rovir / saf O / O
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Control



Stepped Form

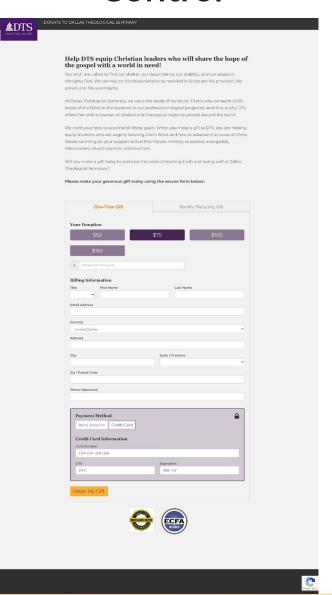




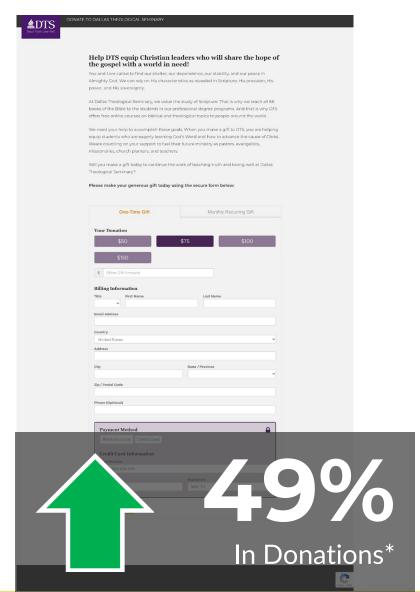
Reinforce how CREDIBLE you are and what a GOOD DECISION the donor is making.



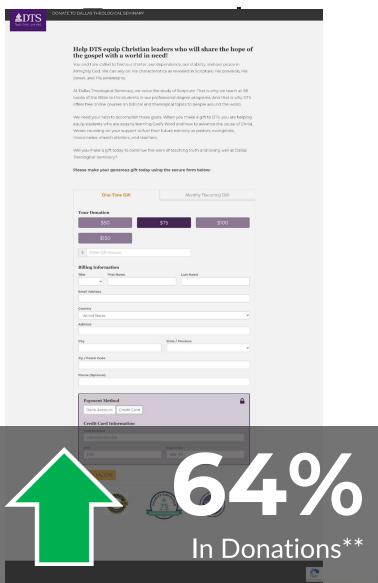
Control



No Trustmarks



Charity Navigator



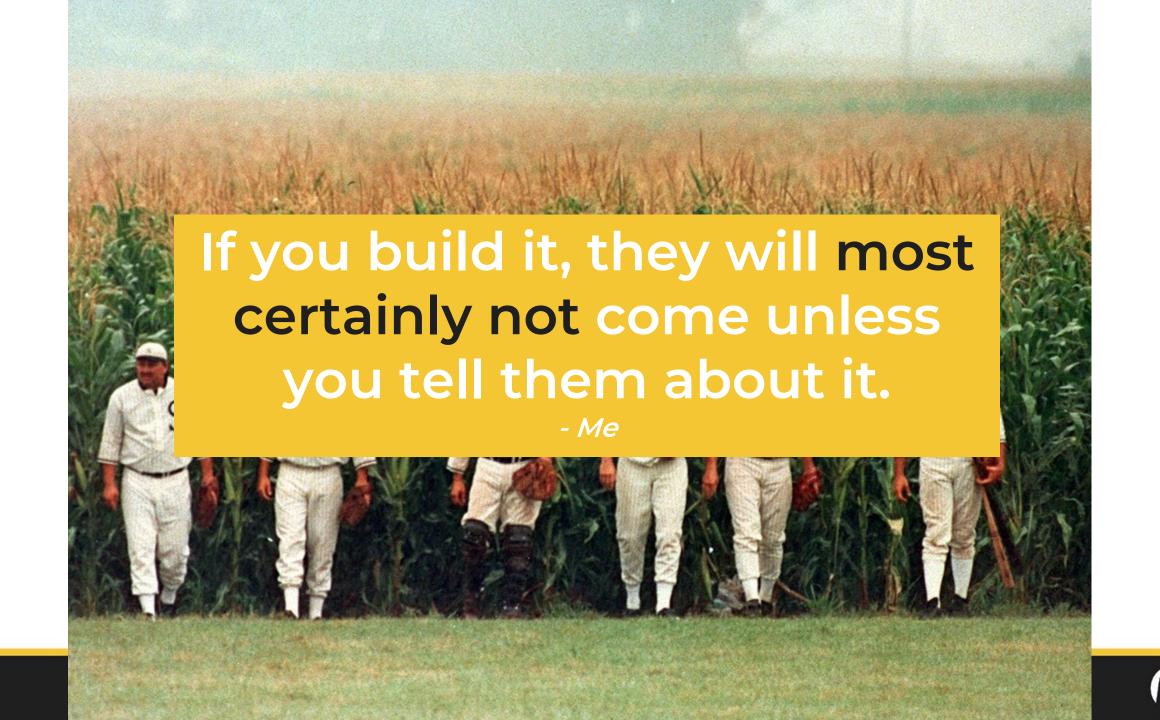


How to promote your offer









Reaching Your Existing Email Subscribers



8 NEW DONOR WELCOME SERIES EMAILS YOU COULD SEND

The Thank You Email

The Welcome Email

The Content Offer Email

The Survey Email

The Impact/Story Email

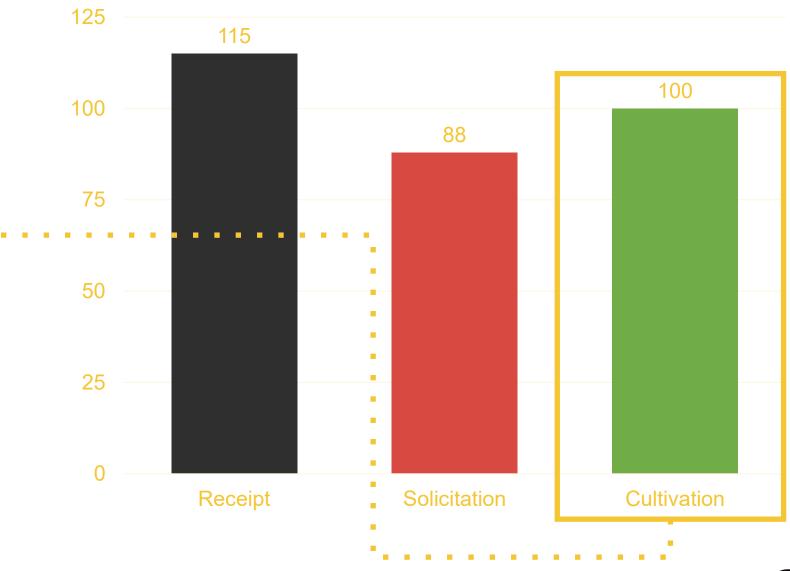
The Monthly Ask Email

The Reply Back Email The Transition Email



Organizations Active by Message Type

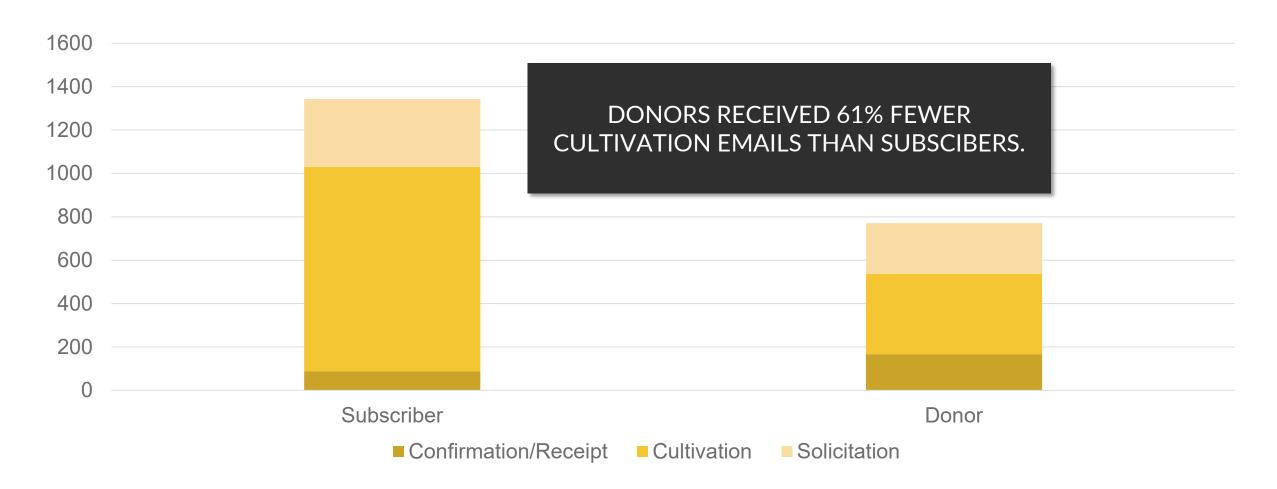
13% of organizations sent zero cultivation to any of their donors.







Type of Emails – Cohort Organizations







Key Takeaway #1 If you have a new offer, send it to your existing donors!





Competency Autonomy Commitment





Dear Edward,

If you have been looking for a way to follow God's calling and bring lasting life-change to those who are hurting ... today is your day to do just that.

I have a unique opportunity for you ... I would like to give you a gift: our free eBook, One at a Time.

Please take a moment to download it here.

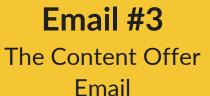
I hope that you will download it today because it offers a glimpse into the history of Food for the Hungry and the heart of our founder, Larry Ward.

I know that these stories will resonate with you ... they show you the passion we have for our work as we:

- Help people see that they have a future.
- 2. Bring about long-term transformation in the needlest communities.
- Lift people out of poverty.
- Teach and help people grow their own healthy, self-sustaining farms and gardens.
- Help impoverished children receive the food and education they need which can lead to helping the whole community.



SAMPLE EMAIL





Dear Edward.

If you have been k those who are hurt

I have a unique op Time.

Offering a free, valuable resource

Please take a mon

I hope that you will the Hungry and the h...

I know that these stories will resonate with you ... they show you the passion we have for our work as we:

- 1. Help people see that they have a future.
- Bring about long-term transformation in the needlest communities.
- 3. Lift people out of poverty.
- Teach and help people grow their own healthy, self-sustaining farms and gardens.
- Help impoverished children receive the food and education they need which can lead to helping the whole community.

Food for the Hungry's desire is to end poverty by going into the hard places and closely walking with the world's most vulnerable people.

We actively partner with churches, leaders, and families to:

- build transformational relationships.
- · usher in justice,



SAMPLE EMAIL

Email #3
The Content Offer

Email

I have a unique opportunity for you ... I would like to give you a gift: our free eBook, One at a Time

Please take a moment to download it here.

I hope that you will download it today because it offers a glimpse into the history of Food for the Hungry and the heart of our founder, Larry Ward.

I know that these stories will resonate with you ... they show you the passion we have for our work as we:

- 1. Help people see that they have a future.
- 2. Bring about long-term transformation in the needlest communities.
- 3. Lift people out of poverty.
- 4. Teach and help people grow their own healthy, self-sustaining farms and gardens.
- Help impoverished children receive the food and education they need which can lead to helping the whole community.

Food for the Hunor ** The Paris of the hard places and closely

Showing the connection of the resource to the mission.

And our mission is to walk with churches, leaders and families in overcoming all forms of human poverty by living in healthy relationship with God and His creation.

Please find out more — and discover how you can get involved — download One at a Time now, it's our free gift to you.

Thank you for your interest in serving those in the most desperate situations, together with Food for the Hungry!

Serving together,

Gary Edmonds President

P.S. <u>Please download your free eBook now</u>. I believe it will be a great blessing for you to see how you can be a part of helping the needlest people with God's love. Let's stay connected together on <u>Facebook</u>. <u>Twitter</u>, and <u>Instagram</u>. You can also find us on <u>YouTube</u> too!



If available, add some social proof



Control (no social proof)

Subscribe Share ▼ Past Issues Translate ▼ RSS 为

Hi <<Informal Name>>,

I'm sending you this free resource in case you missed it earlier. Our e-book *Genesis 1: A Scientific Perspective* by astrophysicist Hugh Ross examines the relationship between the biblical creation account and the science that explains the beginnings of the universe, Earth, and life.

This e-book will help equip you with evidence for a Creator and to share that evidence with others. You'll be reminded of who God is, what he's done, and how all of creation points us to Jesus Christ and the life that's found only in him.

You can get the free e-book here: get.reasons.org/genesis-one-ebook-sf

In Christ,

Brett Tarbell
Digital Marketing Manager
Reasons to Believe

Our mailing address is:

Reasons to Believe 818 S. Oak Park Rd. Covina, CA 91724

Add us to your address book

Want to change how you receive these emails?
You can update your preferences or unsubscribe from this list.

Treatment - with social proof

Subscribe Share ▼ Past Issues Translate ▼ RSS %

Hi <<Informal Name>>,

Our team was looking through our records and I think you may have missed this free resource earlier. Our e-book *Genesis 1: A Scientific Perspective* by astrophysicist Hugh Ross examines the relationship between the biblical creation account and the science that explains the beginnings of the universe Earth, and life.

Over 8,000 friends of the ministry have already downloaded this resource. Many tell us that this is one of the resources they hand out the most to non-Christian friends. Here's a quick note from someone who's doing just that:

"This little color booklet shows a very interesting scientific insight and theological perspective. Hugh Ross holds Scripture up as inerrant and inspired. This booklet gets to the point and is concise. I love its presentation of Ross's old-earth creationist interpretation of the early chapters of Genesis. I have given out MANY copies of this booklet and I still do so to this day. This is one of his best books. FIVE STARS." —Doug

This e-book will help you examine the evidence for a Creator and share that evidence with others. You'll be reminded of who God is, what he's done, and how all of creation points us to Jesus Christ and the life that's found only in him.

You can get the free e-book here: get.reasons.org/genesis-one-ebook-sf

In Christ,

Brett Tarbell
Digital Marketing Manager
Reasons to Believe





Don't forget to make the email look like it is from a real person, not a marketing machine



Control

FAMILYLIFE

A Cru Ministry



Scholarship funds have run out Here's why it matters . .

[Salutation],

You don't often think about pastors needing help with their marriage. Our expectations are so high, But the truth is, they work long hours. They are constantly sacrificing. It takes a toll on their families, who also do so

Your gift will help provide a scholarship to our Weekend to Remember* marriage getaway for at least one pastor couple like Fred and Melissa.*

While they were having a difficult time, they received their scholarship, thanks to caring friends like you. Fred told us:

"I had been going through some issues of burnout after pastoring a very small church for nine years that we had planted . . . We had lost two children to miscarriage. We didn't want to be another statistic. The pastor scholarship allowed us the opportunity to attend this marriage getaway. Without it, we could not have afforded to go."

Workers like Fred and Melissa are few. We can't afford to lose them to the stresses of ministry. One failed marriage can be a tragic setback for a

Please pray for the need. Your gift now will also make a huge difference for a pastor couple, their church, and the community they serve. God bless you for being a great friend to FamilyLife.

Yours for godly homes,

Dennis Rainey



Radical Redesign



I hope you're having a great day so far. I wanted to tell you something that's been on my heart

The Lord has blessed Barbara and me by allowing us to serve at FamilyLife for 41 years. While there are many parts that make the ministry special, the best part is the people we get to meet and help. Over the years, we have had the opportunity to help over one hundred thousand pastors and their spouses attend our Weekend to Remember® marriage getaways.

I have a great appreciation for pastors. Maybe that's because I like to think that I have a pastor's heart, and I also know the challenges they face and the stresses that come with their job. We tend to put high expectations on pastors and sometimes forget that they are human too. They work long hours, make lots of sacrifices and often don't take time for themselves and their

Marriage and families require intentionality and investment. That's why I'd like to continue to make it possible for even more pastors and their spouses to attend our Weekend to Remember getaway as a gift from FamilyLife and generous people like you.

Jenn, would you consider giving a special gift to FamilyLife that will help provide a scholarship for a pastor couple to invest in their marriage at this weekend getaway?

Your donation will give this faithful couple biblically-based insights to strengthen and improve their marriage, time to relax and rediscover the love between them, and tools and resources that will immediately impact their marriage.

This weekend will not only help a pastor in his marriage, but he will come away recharged and in a better position to minister to his congregation.

I can't think of a better way to invest in God's kingdom, than to invest in the people God has

Here is the link where you can make your gift: https://donate.familylife.com/U2017-07/index.php?

Thank you, Jenn, for helping build strong marriages and families.

Have a great week!

May God bless you,







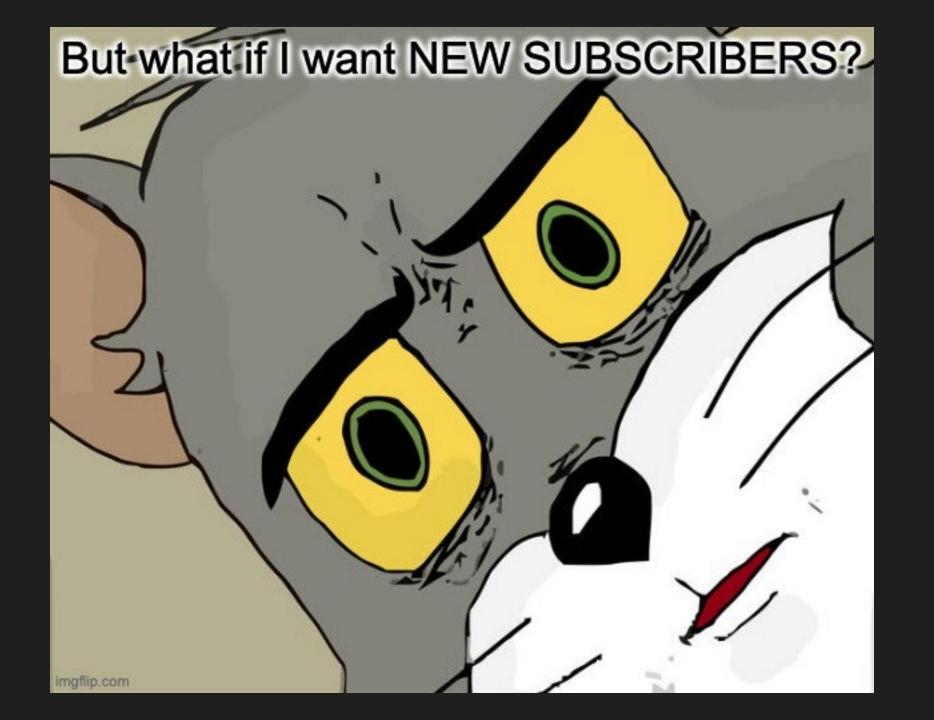
Content offer Email checklist

- □ Does your **Subject Line** sound authentic and prompt interest?
- ☐ Does your **body copy** focus on what they are getting (without focusing too much on YOU, the giver)?
- Does your call to action reinforce the value of the offer and the impact it will have on the reader?
- □ Does your **design** look like an email from a real person or something sent using a marketing template?



Now Send it to your subscribers!







OPTIONAL: Create Posts (organic or paid) to promote it on social media



KEY QUESTION

How do you **create** an effective Facebook post?



Messaging &

Copy

Proven Strategy #1

Short copy often leads to more clicks, but long copy leads to more conversions.



Learn more >>

HARVEST.ORG

Many people think of heaven as some surreal, mysterious, dreamlike realm where people sit on clouds and strum harps. But as we continue to live out our life here on earth, it is important for us to know that heaven is a real place for real people—and God wants us to have a deeper understanding of it. This week, my daily devotions focus on the topic of heaven. Are you receiving this daily resource? If not, sign up to start getting these free devotions delivered to your inbox.

Like Page

Greg Laurie



Messaging &

Copy

Proven Strategy #2

Focus on the value to the reader, not on your organization.



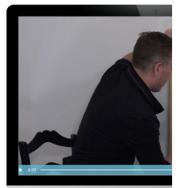
When you have a teen or young adult with autism or intellectual disabilities in your care, you look for every resource and tool to equip them for a full and purposeful life. Teaching them how to navigate relationships in a healthy way is vital. And equipping them with life skills is key to their independence and confidence.

We understand, and we've been in your shoes. That's why we made the Relationships Curriculum and why we've made this video series free to vo teaches important social boundaries and skills for building relationships a independence. With this series, you will help them learn how to do school

home, keep their room clean, and appropriately use video chat. It was designed just for them.

NOT THIS

Healthy Rela 🚁 Video S



Wesley Family Services

Published by Andrew Giddens 2 · February 3 · S

Do you care for a child who needs an extra boost in everyday skills like personal hygiene and caring for their belongings?

If you are looking for free resources to help a child in your care build confidence in skills like personal hygiene and online etiquette, we've got you covered with a video series from Healthy Relationships Curriculum. It covers the skills that are so important to staying on track in school, performing well at work, and maintaining healthy relationships.

In this free video series you will find them crucial skills for independent Cleaning their room. . . Comple How to video chat appropriately.

When you sign up for this free seriof expertise working with students Intellectual Disabilities, You will ge

t a series bu gnosed with students across the United States learn the skills they need to be independent thanks to the Healthy Relationships Curric

sons for the

And now the child you care for can too.



WFSPA.ORG

Activate your free video series today > The Healthy Relationships Curriculum is a fix



Healthy ionshir In Conversions

Messaging &

Copy

Proven Strategy #3

Make your call-to-action abundantly clear.



In a world that is deviating further and further from the life-giving, Godhonoring principles of the Bible, we as parents want to say, like Joshua,

"As for me and my household, we will serve the Lord"!

Renew your commitment to live according to the truths pass those truths to the next generation.

NOT THIS

Let's boldly proclaim that we to parent our kids according



Buckner International

Written by NextAfter Facebook [7] - October 29 at 2:22 PM - 3

In a world that is deviating further and further from the life-giving, God-honoring principles of the Bible, we as parents want to say, like Joshua, "As for me and my household, we will serve the Lord"!

Renew your commitment to live according to the truths of Scripture and pass those truths to the next generation.

The first step towards true change is to make our intentions known to others.

That's why we want to invite you to sign the pledge to boldly proclaim that you wholeheartedly believe the Bible and want to parent your kids according God's Word.

Add your name today!

BUT THIS



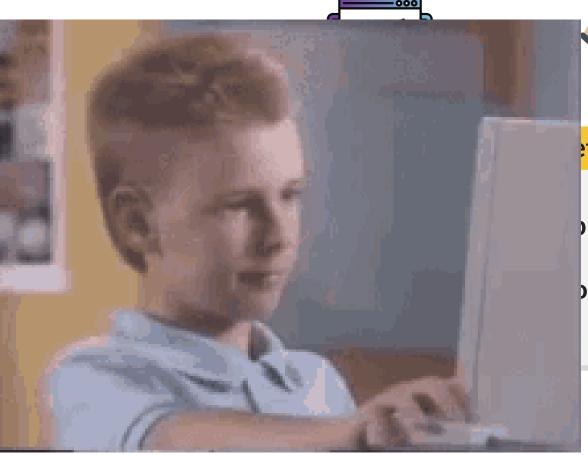
SECURE.BUCKNER.ORG

Sign the Parenting Pled

By adding your name to the pl



You now understand how...





et a Donation

lementing an Instant nation Page



Build a network

Getting People to See Your Offer



Homework





Homework: Part 1

Create your offer landing and donation pages

Homework: Part 2

Email your offer to your housefile

 Create an authentic email promoting the offer and leading to the landing page and send it to your housefile

Level Up Homework | Month 10, Promoting your new content offer! Your homework this month is to build your content offer landing page, donation page, and email promoting it to your subscribers. Once you are done, take a screenshot of each and upload it below! Alternatively, you can upload a doc or PDF showcasing each part of the offer funnel. When you're finished, share what you worked on in Slack! ardee@nextafter.com Switch account The name, email, and photo associated with your Google account will be recorded upload files and submit this form * Indicates required question Email 3 Your email

Clear form

Instructions

- Take screenshots
 of your landing
 page, donation
 page, and email
- 2. Upload your Content Offer using the Google Form

N

Submit

Showcase your work using this secure form! *
Upload 1 supported file: PDF, document, or image. Max 100 MB.

Dive Deeper





Online Donor Acquisition

In this 6-session course, you will learn the 4-step model to acquiring new donors online that can be used over a wide variety including web traffic, email, Facebook advertising, Google Ad grants, and more.

Included in your NextAfter Institute membership!





https://nextafter.com/level-up-membership

Dive Deeper with Digital Fundraising Courses from the NextAfter Institute







Level Up Resources



Level Up Digital Fundraising Resources

Made possible by Schlessman Family Foundation

Onboarding Resources

As set of the Line by program, we ecourage you train to with those authorizand values for unlined this going allotters year rount. Digitals the corollate Commissions orgifical fundations with the deposit for commission guidance.

Different grantiered English nor support ENQs to substituted information.

ColoradoGivenerg | The Basics



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Fundraising Strategy Courses

the beautiful a

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NextAfter™ Training Webinars

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41LESTONE | Copywriting Courses 1.0 & 2.0 Begin

September 25 | WFR NAS 3 | 1 short Import Defining Your Colonor's Gives Day Error (Resting)
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Questions?





