



Level Up | Clicks to Cash

Optimizing Your Donation Page for Colorado Gives Day

Level Up Training Session | November 20, 2024



Housekeeping





Upcoming Session



6 Days Till CO Gives Day

1 Day After GivingTuesday





What to expect from today's session

1

2

Implement the **core principles** of an effective donation page.

Adjust and optimize your donation page for a high urgency campaign.

Action Item

Review your Colorado Gives Day donation page using the provided checklist and optimize accordingly.





Review from Last Month











Donate

Conditioned III III III

You're making a donation to Western States Cancer Research

NCORP	Research NCORP 🐡
RESEARCH	Western States Cancer
CANCER	ORGANIZATION

	\$25	\$50	\$75	\$100	
	\$ Don	ation amount			
		de amount from pub	olic		
	☐ Hie	de name from publi	с		
	₫ Privac	cy info			
Add a dedicati	on to your donati	on			
Designation	on to your donati	on			
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Designation	on to your donati	on			

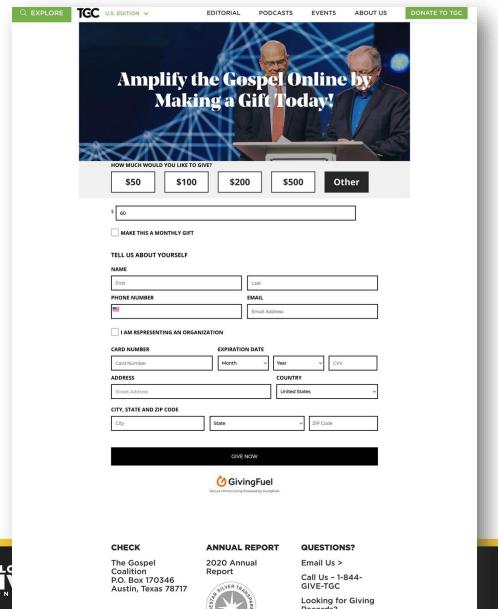
🕌 Add to cart and check out later

First name Last name Email

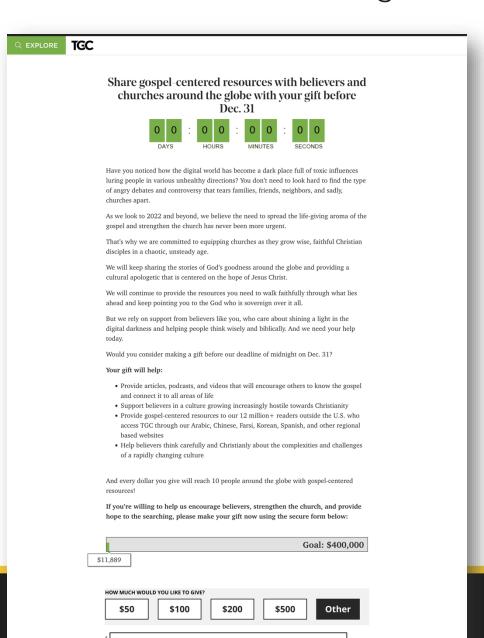
Standard ColoradoGives.org **Donation Page**



Control



Dedicated Year-End Page









Looking for Giving Records?

SIGN IN

Every dollar you give reaches 10 people around the globe with gospel-centered resources that encourage believers, strengthen the church, and provide hope to the searching. today.

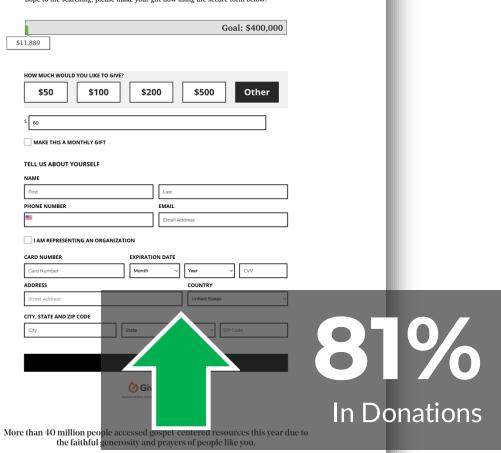
Would you consider making a gift before our deadline of midnight on Dec. 31?

Your gift will help:

- Provide articles, podcasts, and videos that will encourage others to know the gospel and connect it to all areas of life
- · Support believers in a culture growing increasingly hostile towards Christianity
- Provide gospel-centered resources to our 12 million+ readers outside the U.S. who access TGC through our Arabic, Chinese, Farsi, Korean, Spanish, and other regional based websites
- Help believers think carefully and Christianly about the complexities and challenges
 of a rapidly changing culture

And every dollar you give will reach 10 people around the globe with gospel-centered resources!

If you're willing to help us encourage believers, strengthen the church, and provide hope to the searching, please make your gift now using the secure form below:





CHECK

The Gospel

P.O. Box 170346

Coalition

ANN

ANNUAL REPORT

2020 Annual Report QUESTIONS?

Email Us >
Call Us - 1-844GIVE-TGC





Donate

About Us Ways to Give

How do you make your CO Gives donation page look like this?

	One-time donation
	\$25 \$50 \$75 \$100
	\$ Donation amount
	☐ Hide amount from public
	☐ Hide name from public ■ Privacy info
	*
Add a dedication	n to your donation
Add a dedication Designation General Fund	n to your donation
Designation	n to your donation
Designation	n to your donation

Share gospel-centered resources with believers and churches around the globe with your gift before Dec. 31











Have you noticed how the digital world has become a dark place full of toxic influences luring people in various unhealthy directions? You don't need to look hard to find the type of angry debates and controversy that tears families, friends, neighbors, and sadly,

As we look to 2022 and beyond, we believe the need to spread the life-giving aroma of the gospel and strengthen the church has never been more urgent.

That's why we are committed to equipping churches as they grow wise, faithful Christian disciples in a chaotic, unsteady age.

We will keep sharing the stories of God's goodness around the globe and providing a cultural apologetic that is centered on the hope of Jesus Christ.

We will continue to provide the resources you need to walk faithfully through what lies ahead and keep pointing you to the God who is sovereign over it all.

But we rely on support from believers like you, who care about shining a light in the digital darkness and helping people think wisely and biblically. And we need your help

Would you consider making a gift before our deadline of midnight on Dec. 31?

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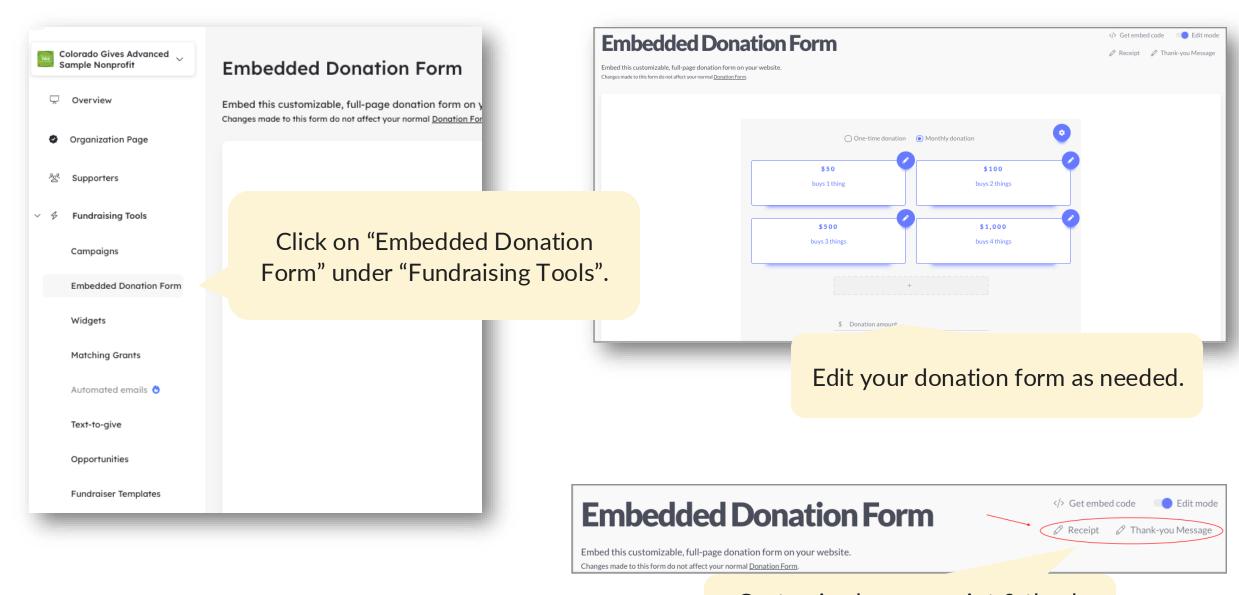
And every dollar you give will reach 10 people around the globe with gospel-centered

If you're willing to help us encourage believers, strengthen the church, and provide hope to the searching, please make your gift now using the secure form below:



ColoradoGives.org Tools

Embedded Donation Pages

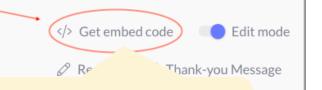


Customized your receipt & thank you message.





Embedded Donation Form



Embed this customizable, full-page donation form on your website.

Changes made to this form do not affect your normal Donation Form.

Click on "Get Embed Code"

```
Add Media
             Add Contact Form
                                                                                                Visual
                                            code
                                                  Table
                                                              close tags
                                                                       contact form
<div id="MC-donation-form"></div>
    <script src="https://downloads.mightycause.com/widgets/v1/embed.js"></script>
   <script> window.onload = function() {
     window.MCForms.createEmbedForm(
         elementID: "MC-donation-form",
         url: "https://www.mightycause.com/forms/Mightycausefoundation/?embed=embeddable_form"
   };</script>
                                                                               Paste your embed code onto a landing
                                                                                      page hosted on your website.
Word count: 7
```





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And every dollar you give will reach 10 people around the globe with gospel-centered

If you're willing to help us encourage believers, strengthen the church, and provide hope to the searching, please make your gift now using the secure form below:

	Goal: \$400,00
\$11.889	

\$50 \$1	00 \$200 \$500 Other
\$ 60	
MAKE THIS A MONTHLY G	in .
TELL US ABOUT YOURSELI	F
NAME	
First	Last
PHONE NUMBER	EMAIL
•	Email Address
I AM REPRESENTING AN O	PRGANIZATION
	ORGANIZATION EXPIRATION DATE
CARD NUMBER	EXPIRATION DATE

OGivingFuel

Other widgets can be embedded within your page.

> All copy is controlled on your website / landing page.

This would be your embedded form.

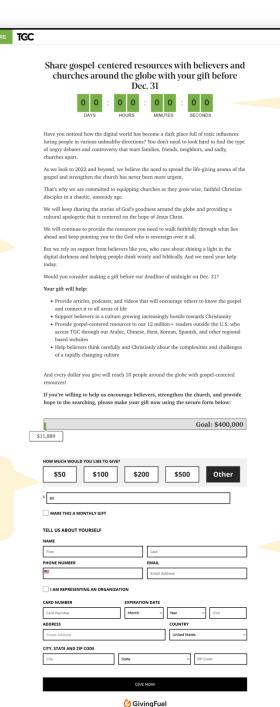




Why is there no navigation?

Why is the copy sooooo long?

Don't I want my form "above the fold"?



Are these really effective?

Why aren't there any pictures?

What should I include on my form?





Donation Page Essentials





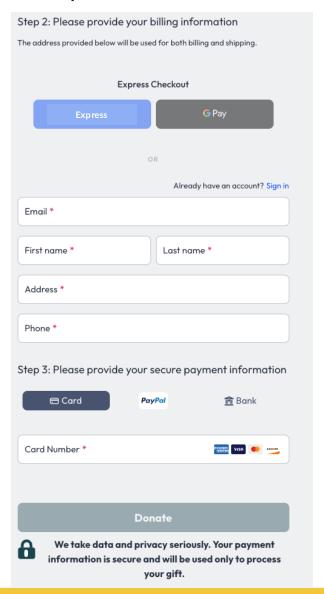
But First! A Pop Quiz 💖



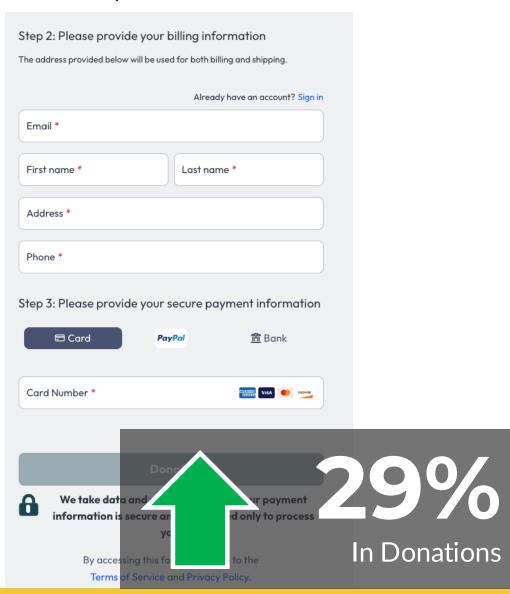




Express Checkout

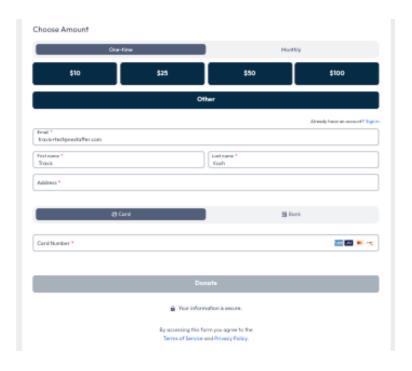


No Express Checkout

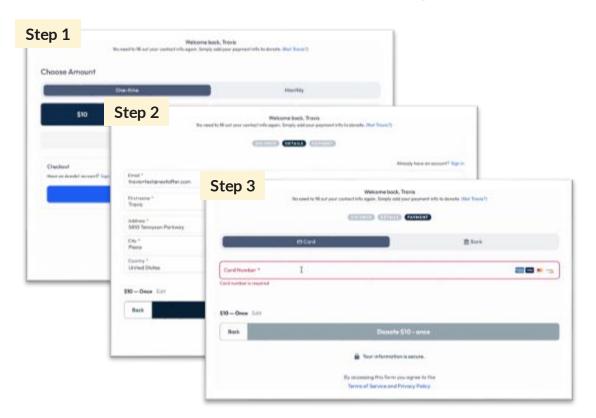




Single Step



Multi-step





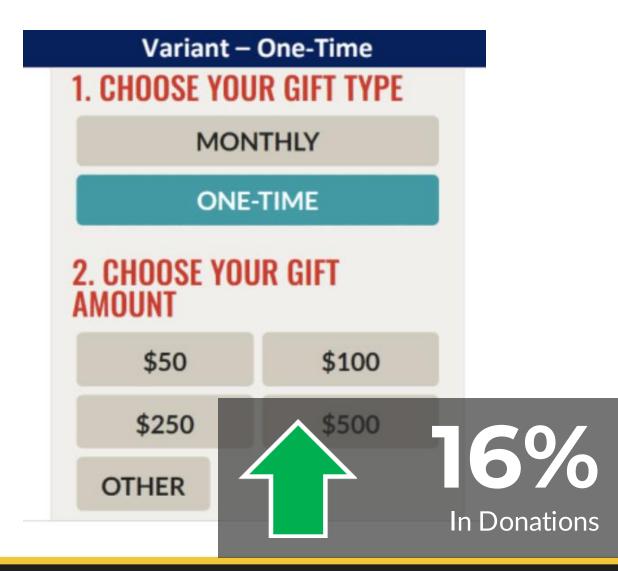




6 Gift Array Options

Control - One-Time 1. CHOOSE YOUR GIFT TYPE MONTHLY ONE-TIME 2. CHOOSE YOUR GIFT AMOUNT \$100 \$50 \$150 \$300 \$500 \$1,000 OTHER

4 Gift Array Options









Donate to [INSERT IMPACT]

In this first short paragraph, you should describe the problem that your organization exists to solve. If there's no problem to solve, there's no reason to give. You may need to add a data point or two to clarify the scope of the need/problem/issue.

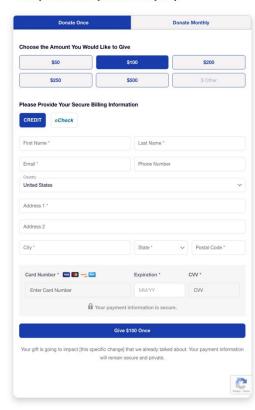
This second paragraph should **talk about the broader solution** that your organization has to solve the problem. Don't talk about specific initiatives yet, but be clear about your vision for a solution.

Use a few bullet points next to give examples of specific initiatives/programs that gift may

- · Here's one example of an initiative
- · Here's another major program you can help support
- · Here's another example of how your gift may be used

This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

Make your donation to [ORGANIZATION] today.



- 1. Page Layout
- 2. Form Fields
- 3. Value Proposition
- 4. Add-Ons





Key Principle

Organize the donation page to reduce distractions and logically lead towards the call-to-action.



Donate to [INSERT IMPACT]

In this first short paragraph, you should describe the problem that your organization exists to solve. If there's no problem to solve, there's no reason to give. You may need to add a data point or two to clarify the scope of the need/problem/issue.

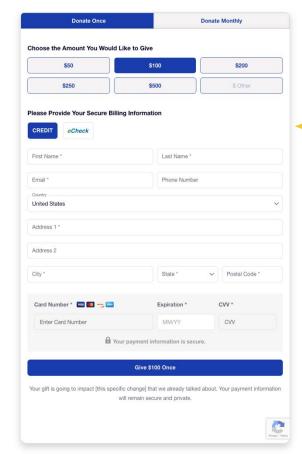
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- · Here's another example of how your gift may be used

This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

Make your donation to [ORGANIZATION] today.



No other links or calls-to-action.

Copy come first; form comes second.

Single column page.





Proven Tactic #1

Focus the donation page on a singular call-to-action.

Remove the navigation.

In this first short paragraph, you should describe the problem that your organization exists to solve. If there's no problem to solve, there's no reason to give. You may need to add a data point or two to clarify the scope of the need/problem/issue.

This second paragraph should **talk about the broader solution** that your organization has to solve the problem. Don't talk about specific initiatives yet, but he clear about your vision for a solution.

Use a few bullet points contribute to:

Remove all other ads, banners, and CTAs.

- Here's one exam
- · Here's another major program you can help support
- Here's another example of how your gift may be used

This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

Make your donation to [ORGANIZATION] today.



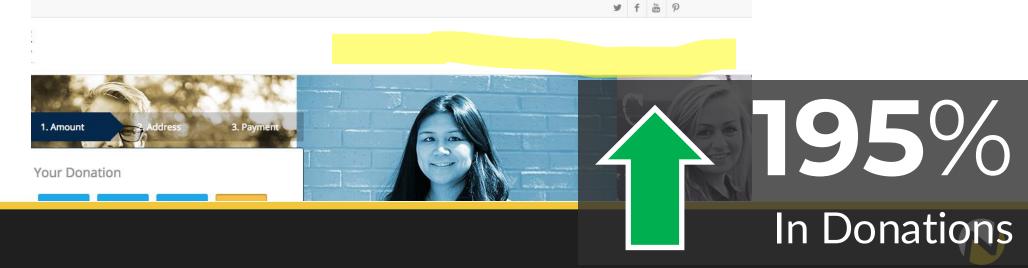




From This



To This





Proven Tactic #2

Use copy to craft a compelling value proposition.



Donate to [INSERT IMPACT]

In this first short paragraph, you should describe the problem that your organization exists to solve. If there's no problem to solve, there's no reason to give. You may need to add a data point or two to clarify the scope of the need/problem/issue.

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This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

Make your donation to [ORGANIZATION] today.







Just a Headline



elect Donatio	n Amount			
\$35	\$50	\$100	\$250	
Other A	Amount			
nor Informa Cardholders				
Address			Address 2	
city				
	Illinois		o	
llinois				
llinois				

The Illinois Policy Institute is a 501(c)(3) charitable organization, and contributions are tax-deductible to the fullest extent allowed by

If you would like to donate by mail, please send checks to:

Illinois Policy Institute

190 S. LaSalle St.

Suite 1500

Chicago, IL 60603

Illinois Policy Institute does not accept government funding.

Value Prop Copy



Getting the unbiased truth

illinoisans already have the highest overall state and local tax burden in the country, and the state is experiencing the largest exodus of residents it has ever seen. Lawmakers in Springfield are telling their constituents – people like you – that the only way to fix these problems is through more taxes. That is simply not true.

At the Illinois Policy Institute, we believe in the old adage that knowledge is power. To spur change, to get Illinois back on a more prosperous path, we need to make sure that families in Illinois receive accurate and actionable information.

That is why we created IllinoisPolicy.org.

Illinois

Email

Phone

This website is an unbiased source of what is happening across the state. We are putting out the truth that lawmakers don't want people to have. We are finding the stories the legacy media aren't reporting. And we are doing all of this for people like you.

But we must rely on the people we serve. We depend on the support of individuals like you.

Zip

You can keep Illinois Policy as your source of unbiased news by making a gift today.

The Illinois Policy Institute is a SO((c)(3) charitable organization, and contributions are tax-deductible to the fullest extent allowed by

If you would like to durate by mail, please send

Illinois Policy Institute 190 S. LuSoffe St.

government funding.

Suite ISO0 Chicago, IL 60503

Illinois Policy Institute does not accept

Select Donation Amount

\$35 \$50 \$100 \$250

Other Amount

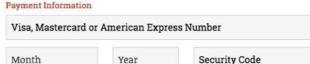
Cardholders Name

Address

Add

City











The people in India desperately need our help.



Will you join e3 Partners in this important ministry work? We invite you to make a gift today to support the relief effort for those suffering in India.



The people in India desperately need our help.

At this very moment, a terrible situation is unfolding on the other side of the world in South Asia. As you may have seen in the news, **India is in the midst of a serious, nationwide crisis due to the resurgence of COVID-19**. Let me paint a picture for you: hospitals are overflowing beyond capacity ... medical supplies, particularly oxygen, are running critically low ... there are dead bodies on the streets ... and the crematoriums themselves are breaking down due to 'round-the-clock use. In April alone, the country recorded a staggering 3 million new cases (over 400,000 in a single day) and over 17,000 deaths. And many of those 17,000 died without ever having heard the name of Jesus. Those souls are lost forever, but you can help save so many others.

To put it plainly, these circumstances are appalling, and it appears that it is only going to get worse.

As the Body of Christ, we are not only called to bring the true light of the Gospel to those who have never heard, but also to alleviate suffering when it is in our power to do so. e3 Partners has been working with indigenous leaders in South Asia to share the Gospel and plant churches for many years, and this extensive network will enable us to move quickly. In fact, many of these leaders and their families are in dire circumstances themselves.

So let me ask you a simple question: are you willing to rush a donation to assist the people of India, who so desperately need our help?

Just \$33 will provide an entire family with food, hand sanitizer, facemasks, and vitamin C for one month. Think of it, a donation of just \$100 will provide for three families, \$1,000 for 30 families. A little goes such a long way. And by providing physical relief, we are opening the door for the spiritual relief of the Gospel. Already, we have seen thousands upon thousands turn to Christ through the compassion and generosity of God's people, many of these from among some of the most unreached people groups in the world. We have learned that where there is suffering, God is at work.

So, will you join us? The people of India need our help. And in doing so, remember the words of Jesus in Matthew 25:40: "Truly I tell you, whatever you did for one of the least of these, you did for me."



Proven Tactic #3

Order your page like a logical conversation, starting with why and ending with the call-toaction.



Donate to [INSERT IMPACT]

In this first short paragraph, you should describe the proble solve. If there's no problem to solve, there's no rea point or two to clarify the scope of the need/problem/issue.

Explain why someone should give...

This second paragraph should talk about the broader solution that your organization has to solve the problem. Don't talk about specific initiatives yet, but be clear about your vision for a solution.

Use a few bullet points next to give examples of specific initiatives/programs that gift may contribute to:

- Here's one example of an initiative
- Here's another major program you can help support
- Here's another example of how your gift may be used

This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

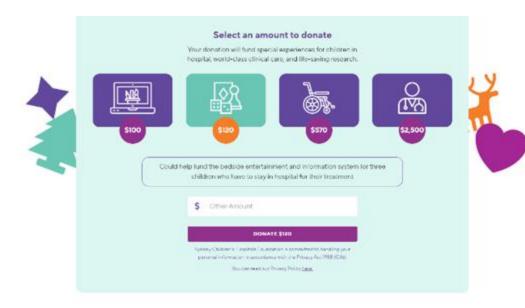
Make your donation to [ORGANIZATION]

...before you ask for the donation.

Donate Once		the done
Choose the Amount You Would	d Like to Give	
\$50	\$100	\$200
\$250	\$500	\$ Other
Please Provide Your Secure Bi	illing Information	



Giving Form First



You have an important role to play in giving sick kids a brighter Christmas

Fach year, the suands of childhen head life-changing and lifetaking care from the Sydney Childhen's Hospitus Netbock cyon at Childhen. Being sick can stoon that they're away from their families, away from their friends, and the season that should be the most nepetul time of year may not sook so bright.

By clonating today, you can help sick kids get the world class healthcare they need, and the brightest Christmas possible:



Value Proposition First

You have an important role to play in giving sick kids a brighter Christmas

Faith year, throusands of children need life changing and lifetaving care from the Sydney Children's Hospitals Network over at Children's Boing sick can move disc they're sery from their families, way from their blands, and the season that should be the most nepetul time of year may not look so bright.

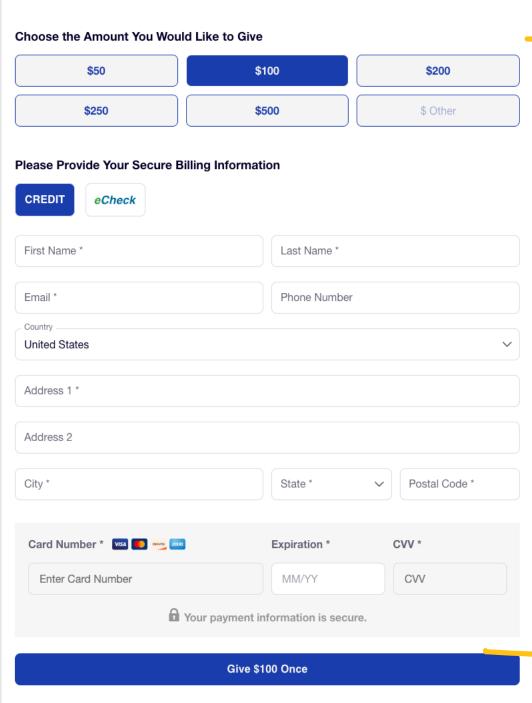
By donating today, you can halp sick kids get the eorisi class, nealthcare they need, and the brightest Christmas possible.









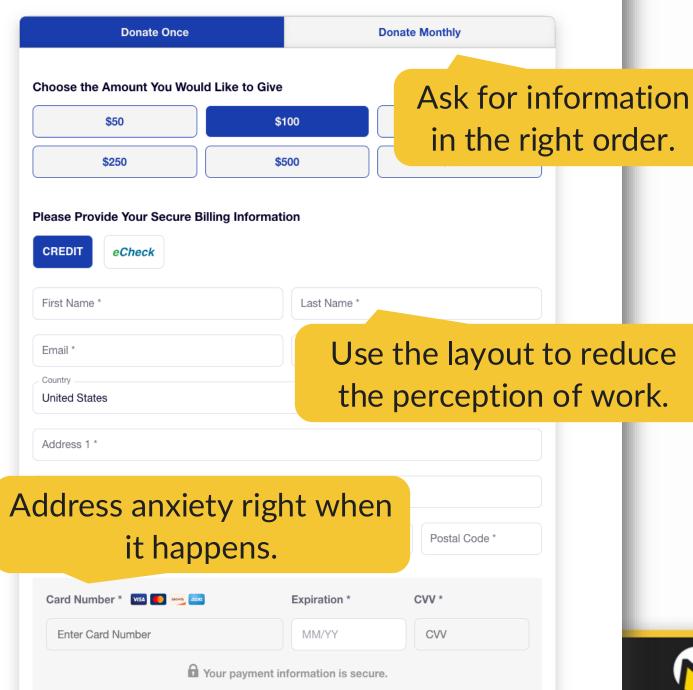


- 1. Page Layout
- 2. Form Fields
- 3. Value Proposition
- 4. Add-Ons



Key Principle

Perception is reality—reduce friction, address anxiety, and order the form logically.



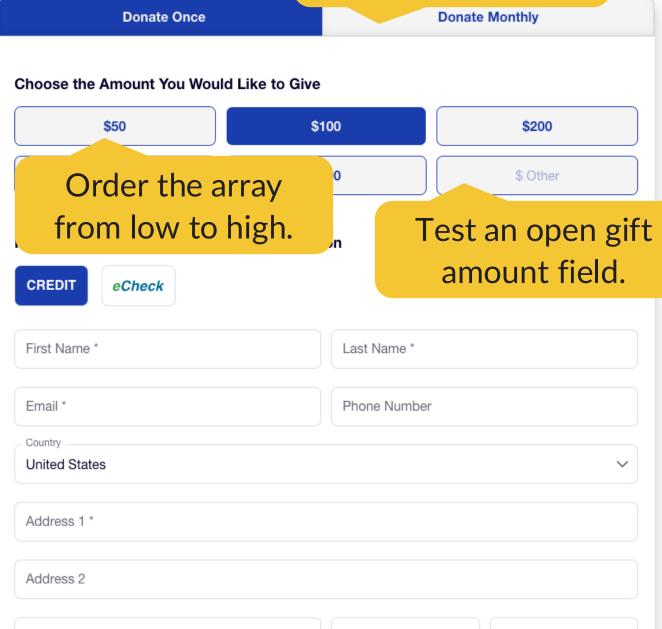




Gift Array Tactics



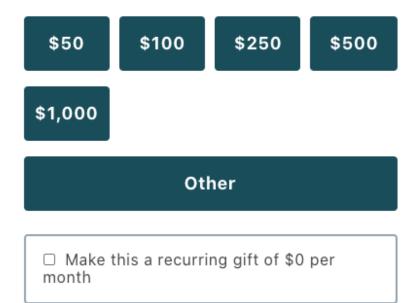
Ask for the gift frequency first.



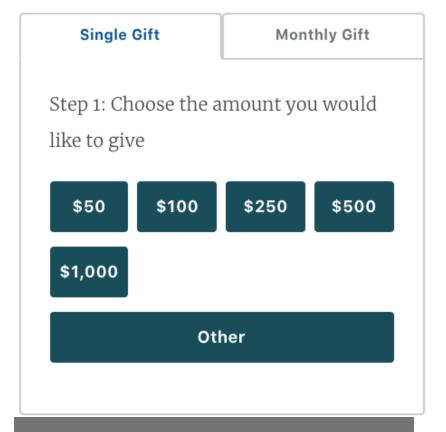


Control

Step 1: Choose the amount you would like to give



Tabbed Donation Form





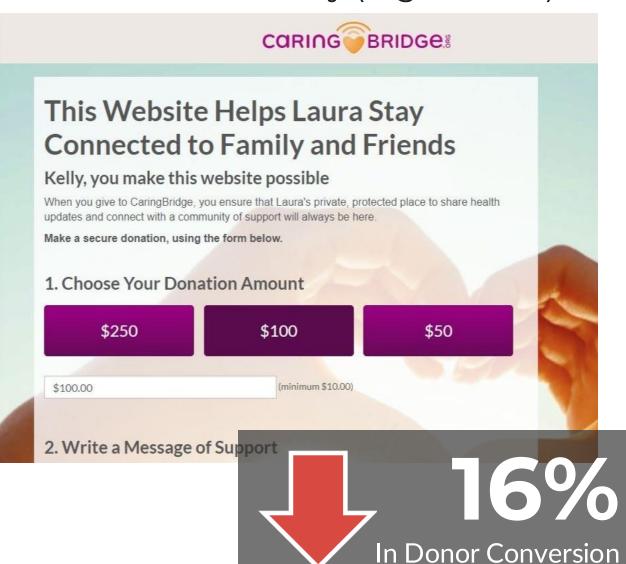




Standard Gift Array (low to high)



Reverse Gift Array (high to low)



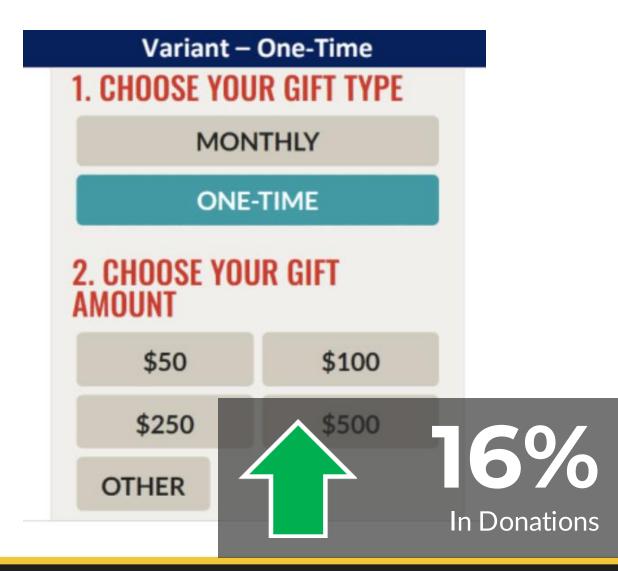




6 Gift Array Options

Control - One-Time 1. CHOOSE YOUR GIFT TYPE MONTHLY ONE-TIME 2. CHOOSE YOUR GIFT AMOUNT \$100 \$50 \$150 \$300 \$500 \$1,000 OTHER

4 Gift Array Options







Six-Button Array



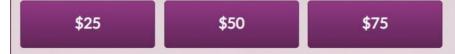
What Does CaringBridge Mean To You?

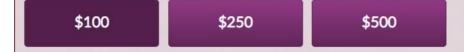
Love. Hope. Connection. CaringBridge means something special to you, that's why you use it.

And you mean something special to us. Each donation means that we can continue to power CaringBridge to connect you with your loved ones.

Can you support CaringBridge today? Your support really makes a difference!

1. Choose Your Donation Amount





\$100.00 (minimum \$10.00)

- * Payment Plan
- One-time payment for the full amount
- Monthly (12 per year) ongoing payments.

2. Enter Your Information

* First Name * Last Name

Open Field



What Does CaringBridge Mean To You?

Love. Hope. Connection. CaringBridge means something special to you, that's why you use it.

And you mean something special to us. Each donation means that we can continue to power CaringBridge to connect you with your loved ones.

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- * Payment Plan
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- Monthly (12 per year) ongoing payments.

2. Enter Your Information



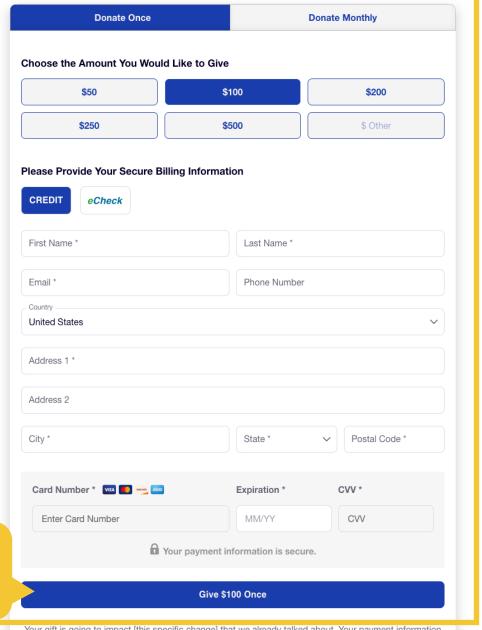




Form Field Tactic #1

Use a **single-step form** unless you've tested otherwise.

The entire form is visible from the start.



Your gift is going to impact [this specific change] that we already talked about. Your payment information will remain secure and private.

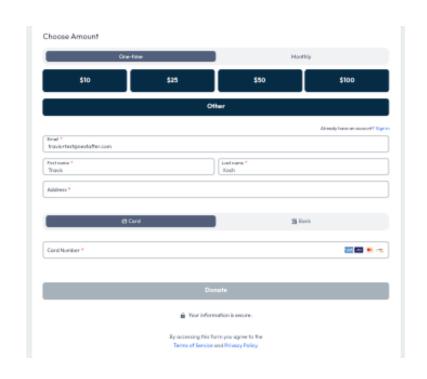


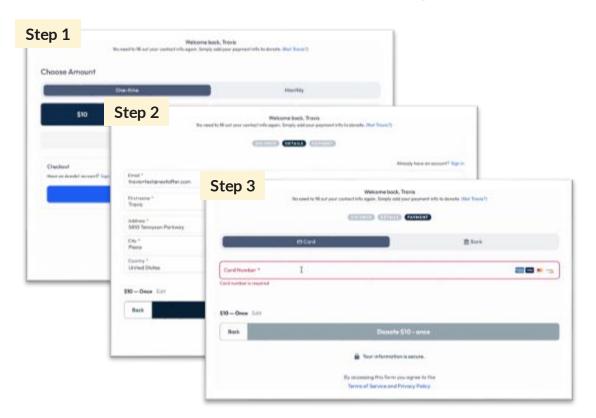




Control

Multi-step







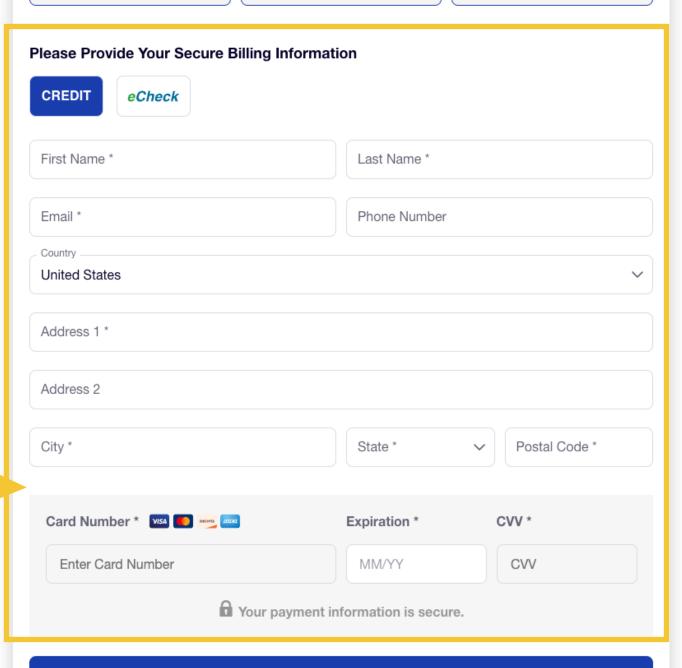




Form Field Tactic #2

Limit decision friction and only ask for what's truly necessary.

The only fields are the essentials for the transaction.



\$500

\$ Other

\$250



Control

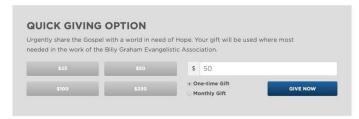


GROW YOUR FAITH TV & RADIO WHAT WE DO NEWS





Home > Give > Give Online



OR GIVE TO SPECIFIC AREAS



Your gift helps equip the Billy Graham Evangelistic Association with the resources to fulfill our mission of reaching the world with the Good News of Jesus Christ. More





Rapid Response Team

Founded in the aftermath of 9/11, the Billy Graham Rapid Response Team provides emotional and spiritual care to individuals and communities living through crises such as hurricanes, wildfires, mass shootings and acts of terrorism. More Info





Franklin Graham will take his Gospel-centered tour across eight cities in North Carolina this October, More Info





Many people today look for truth outside of the church. That's why we're filling venues like stadiums, arenas, and even fields around the world with Good News.





The Billy Graham Library Endowment

Through your gift to the Billy Graham Library Legacy endowment, you can help

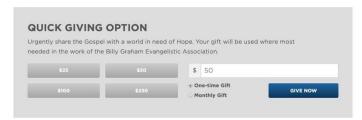
Top 5 Designation List



GROW YOUR FAITH TV & RADIO WHAT WE DO NEWS ABOUT







OR GIVE TO SPECIFIC AREAS



Many people today look for truth outside of the church. That's why we're filling venues like stadiums, arenas, and even fields around the world with Good News. More Info





BGEA's "Search For Jesus" Internet evangelism project directs searching people to real hope, through compelling online Gospel presentations. More Info





Decision America Tour

Franklin Graham will take his Gospel-centered tour across eight cities in North Carolina this October. More Info





The Library is a living ministry in Charlotte, North Carolina, that's free and open to the public. Lives are transformed daily as visitors encounter the love of Christ through the story of Billy Graham's life. More Info





Rapid Response Team

Founded in the aftermath of 9/11, the Billy Graham Rapid Response Team provides emotional and spiritual care to individuals and communities living through crises such as hurricanes, wildfires, mass shootings and acts of terrorism. More Info



Billy Graham Library



The Library is a living ministry in Charlotte, North Carolina, that's free and open to the public. Lives are transformed daily as visitors encounter the love of Christ through the story of Billy Graham's life. More Info

Military Outreach



Share God's love with brave men and women in uniform and show them we appreciate their service to the country. More Info

Billy Graham Training Center at The Cove



Tucked away in the majestic Blue Ridge Mountains of western North Carolina, the Billy Graham Training Center at The Cove equips people using God's Word to win others to Christ. More Info

0.00

Cove Military Resource Assistance



You can help active-duty military personnel and their spouses attend a Cove Bible teaching seminar, Military Marriage Retreat or Personal Spiritual Retreat. More Info

TV and Radio Broadcasts



Advance the Gospel both stateside and internationally through programs such as Decision Minute and our monthly television specials. More Info

The Cove Resource Assistance Fund



Your donation will make it possible for individuals showing a financial need to attend life-changing seminars at The Cove. More Info

Pastor Renewal Project At The Cove

By providing your personal details, you accept that we will use your personal details to communicate with you about ministry updates and opportunities from Billy Graham Evangelistic Association. View our full Privacy Policy.

This form is for U.S. residents only. Canadian residents may give through the BGEA of Canada web site.

All gifts designated for a specific project will be applied to the project with up to 10% used for administrative and fund-raising expenses. This is a secure form using industry standard SSL encryption technology.

Solicitation Disclosure Statement Privacy Policy





Einancial Accountability



OR GIVE TO SPECIFIC AREAS



Many people today look for truth outside of the church. That's why we're filling venues like stadiums, arenas, and even fields around the world with Good News.

\$ 0.00



Internet Evangelism

Crusades & Festivals

BGEA's "Search For Jesus" Internet evangelism project directs searching people to real hope, through compelling online Gospel presentations. More Info



Decision America Tour

Franklin Graham will take his Gospel-centered tour across eight cities in North Carolina this October. More Info



Billy Graham Library

The Library is a living ministry in Charlotte, North Carolina, that's free and open to the public. Lives are transformed daily as visitors encounter the love of Christ through the story of Billy Graham's life. More Info

\$ 0.00

Rapid Response Team

Founded in the aftermath of 9/11, the Billy Graham Rapid Response Team provides emotional and spiritual care to individuals and communities living through crises such as hurricanes, wildfires, mass shootings and acts of terrorism. More Info

SEE MORE »

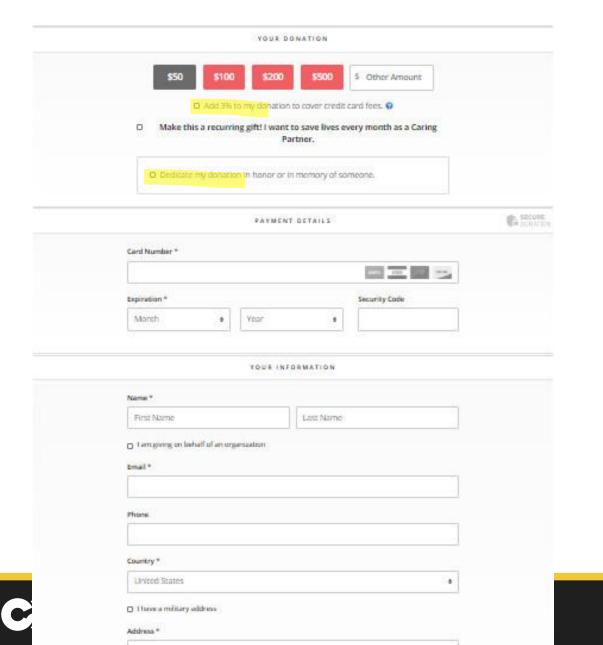
By providing your personal details, you accept that we will use your personal details to communicate with you about ministry updates and opportunities from Billy Graham Evangelistic Association. View our full Privacy Policy.

This form is for U.S. residents only. Canadian residents may give through the BGEA of Canada web site.

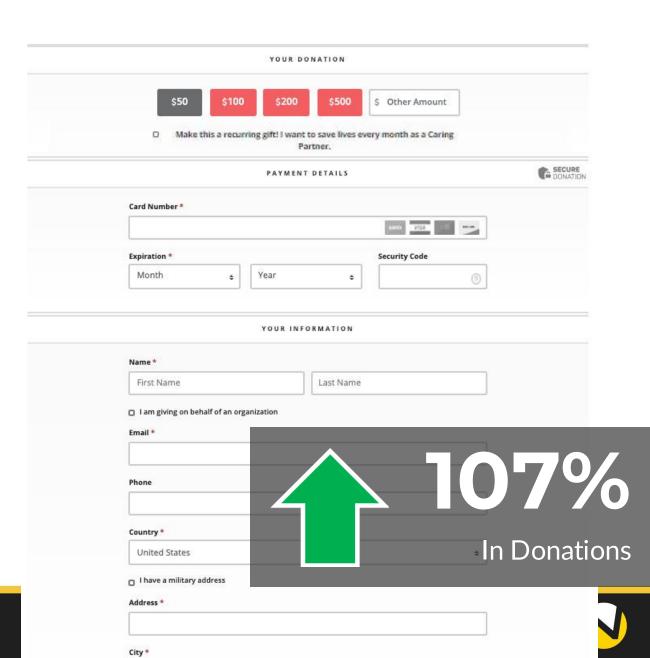
All gifts des administrati encryption Solicitation VISA Financial / 2018 BGEA Op

In Donations

Control



Removed Steps

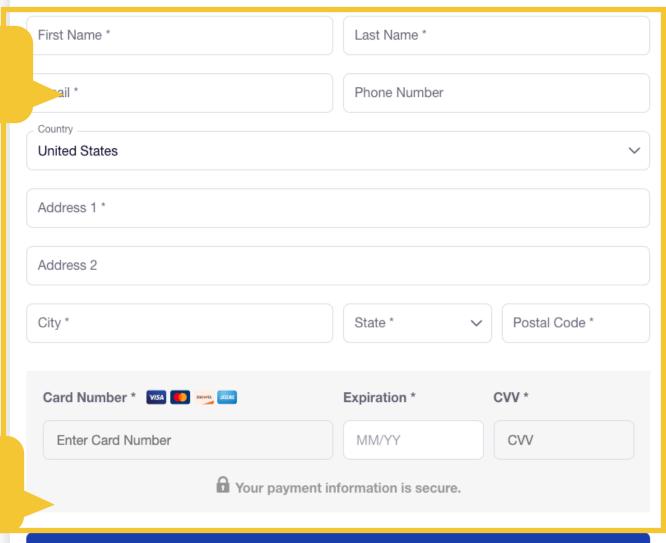


Grouping related fields.

Form Field Tactic #3

Organize fields to build momentum and reduce the perception of work.

Payment info comes after the contact info.



COHECK

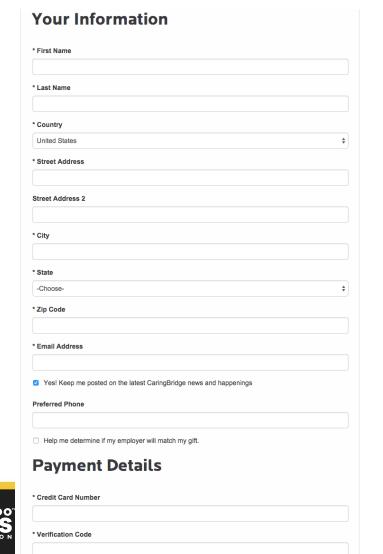
Give \$100 Once

Your gift is going to impact [this specific change] that we already talked about. Your payment information will remain secure and private.

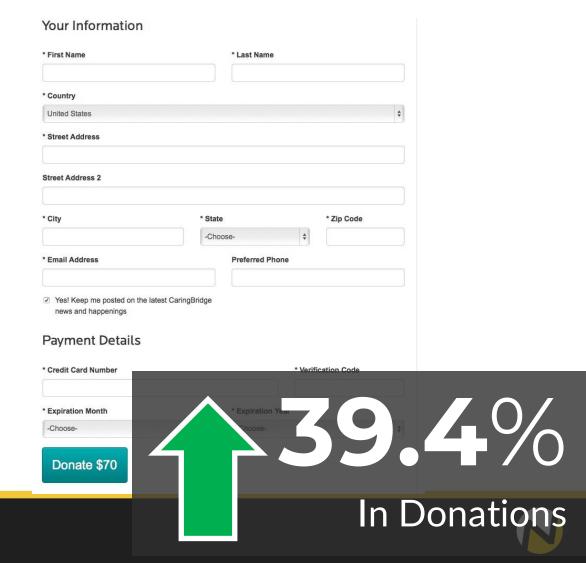




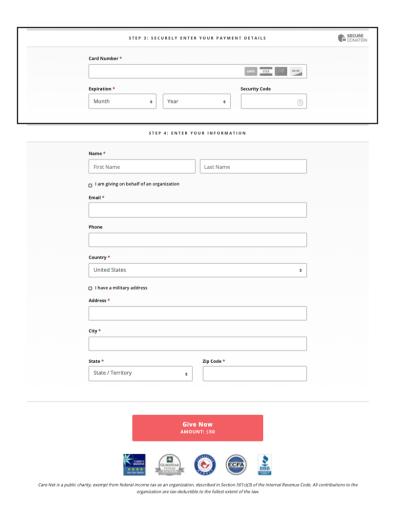
ExperimentFrom This



To This

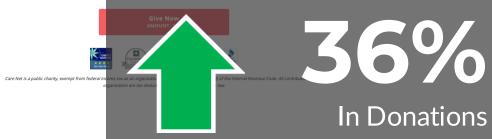


Credit Card in Middle



Credit Card Last



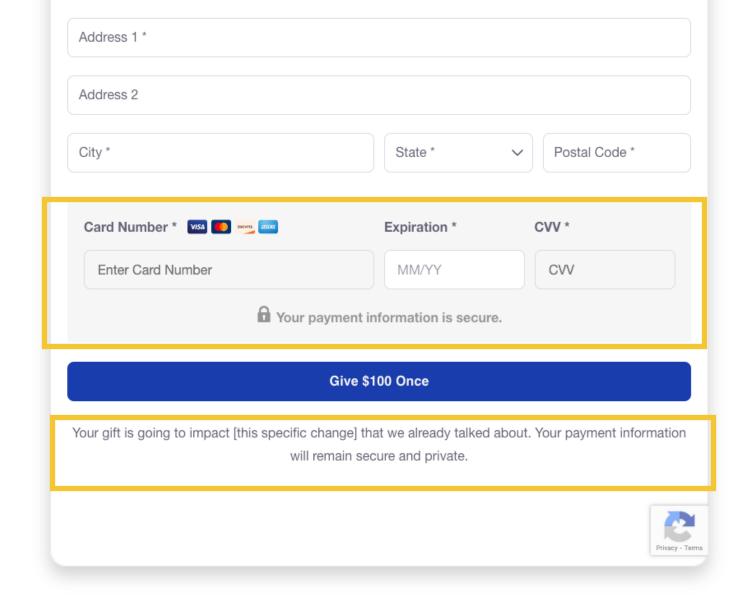






Form Field Tactic #4

Address potential anxiety immediately in your form design & copy.





Without Perceived Security

PAYMENT METHOD Debit/Credit Card PayPal CREDIT CARD INFORMATION Credit Card Type* Card Number* CVV Code* What is this? Credit Card Expiration* BILLING INFORMATION First Name* Last Name* Street Address Line 2 Street Address* City* State* ZIP Code*

With Perceived Security

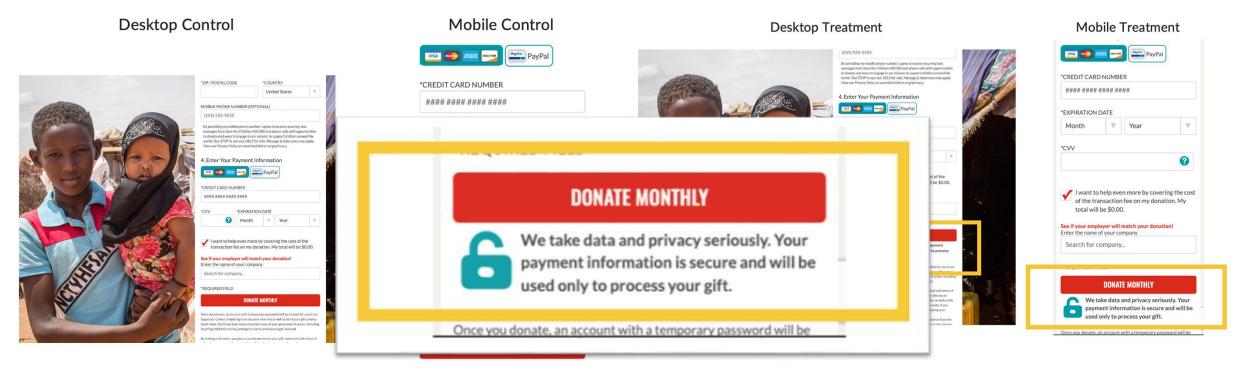
YMENT METHOD			
Debit/Credit Card	⊚ PayPal		
CREDIT CARD INFORM	IATION		
Credit Card Type*	Card Number*		
CVV Code* What is this?			
	Month Year Y		
ILLING INFORMATION			
rst Name*		Last Name*	
reet Address*		Street Address Line	2
ity*		State*	ZIP Code*
mail Address*			•
		^	
	4		20%
			In Donati





No security or privacy statement

Increased perceived security and privacy



Once you donate, an account with a temporary password will be created for you in our Supporter Center. Simply log in to









Donate to [INSERT IMPACT]

In this first short paragraph, you should describe the problem that your organization exists to solve. If there's no problem to solve, there's no reason to give. You may need to add a data point or two to clarify the scope of the need/problem/issue.

This second paragraph should **talk about the broader solution** that your organization has to solve the problem. Don't talk about specific initiatives yet, but be clear about your vision for a solution.

Use a few bullet points next to give **examples of specific initiatives/programs** that gift may contribute to:

- · Here's one example of an initiative
- Here's another major program you can help support
- · Here's another example of how your gift may be used

This last short paragraph should summarize what that a donation is going to make the impact listed above to help solve the core problem.

Make your donation to [ORGANIZATION] today.

Donate Monthly

Choose the Amount You Would Like to Give

Donate Once

- 1. Page Layout
- 2. Form Fields
- 3. Value Proposition
- 4. Add-Ons



What are the 4 elements of an effective value proposition?





What are the 4 elements of an effective value proposition?

Appeal

Clarity

Exclusivity

Credibility





Proven Copy Tactic

Don't forget to give a clear call-to-action at the end of your copy.

point or two to clarify the scope of the need/problem/issue.

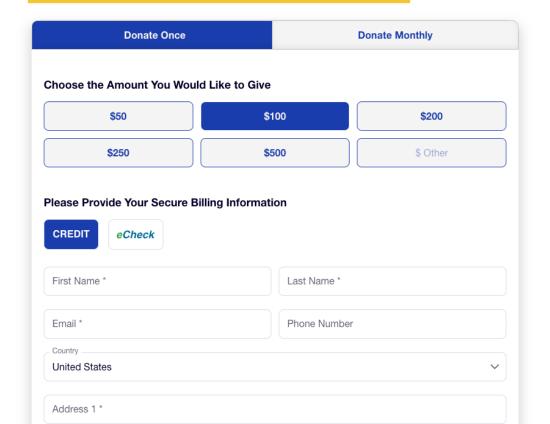
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Make your donation to [ORGANIZATION] today.







Experiment

From This

research to Congress and the American people.

• More than 500,000 Americans donate to support Heritage's work

neadon, enecutor, communicaces ngorous consertable pone,

- Our more than 100 policy experts and researchers are invited to testify before Congress nearly 40 times a year
- Heritage experts appear daily in America's top news outlets—Fox News, CNN, and the Wall Street Journal, as well as new media like Facebook and the Daily Signal
- Located steps from the Capitol, Heritage has promoted principled solutions for more than 40 years

To This

research to Congress and the American people.

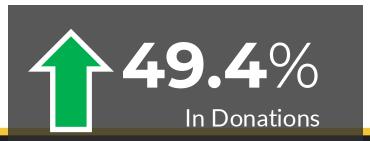
• More than 500,000 Americans donate to support Heritage's work

organizations enterested communication rigorous conservative points

- Our more than 100 policy experts and researchers are invited to testify before Congress nearly 40 times a year
- Heritage experts appear daily in America's top news outlets—Fox News, CNN, and the Wall Street Journal, as well as new media like Facebook and the Daily Signal
- Located steps from the Capitol, Heritage has promoted principled solutions for more than 40 years

Your donation will advance your principles—free enterprise, limited government, individual freedom, traditional American values, and a strong national defense—at a time when our nation needs these principles most.









Proven Copy Tactic

Format your page and copy to make it scannable and easy to read.

point or two to clarify the scope of the need/problem/issue.

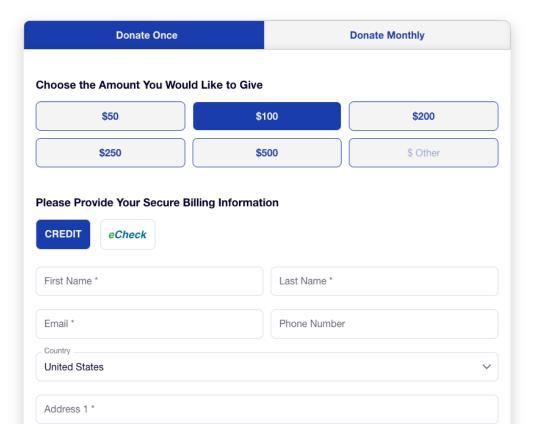
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Make your donation to [ORGANIZATION] today.







Control

Smarter Ways to Give < Back To Reasons.org

Support Reasons to Believe

Millions of people all around the world have turned away from their Christian faith. Why? Because scientific facts often cause conflict with supernatural faith. Many may even live an entire life without knowing the truth

Your generous donation today will reach someone who is struggling with their faith, seeking the truth, or is looking to grow in their own faith.

You will produce more resources, guides, courses, books, videos and teaching materials to help these seekers discover and grow in their faith.

Reasons to Believe is one of the few organizations on the planet that is committed to spreading the Christian gospel by demonstrating that sound reason and scientific research consistently support the truth of the Bible and the existence of our transcendent God, who is revealed in both Scripture and nature.

Not only will your gift go to producing these resources today, but you will join other generous donors who are committed to ensuring that conversions of hearts and minds can happen when our online resources are provided at no-cost to people who need it most. This will provide a life-changing impact for someone who is

Fulfill the call to all Christians that Peter shares in 1 Peter 3:15-16: "Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have. But do this with gentleness and respect, keeping a clear conscience" with your gift today.

Please use the form below to make your secure, tax-deductible gift today. Thank you.



O In appreciation for your gift this month, we would like to send you Audiobook: Humans 2.0

No, thank you. I want to maximize my gift.



To donate to RTB Canada, please call our Ministry Care team at (855) 732-7667 to give your gift over the phone. Thank you!

> GIFT FREOUENCY MONTHLY

Can you take a moment to share why you donated today?

BILLING INFORMATION	Already Have An Account?		
Title *			
First Name *		Last Name *	
Address Line 1 *			



< Back To Reasons.org Smarter Ways to Give ...

Support Reasons to Believe

Millions of people all around the world have turned away from their Christian faith. Why? Because scientific facts often cause conflict with supernatural faith. Many may even live an entire life without knowing the truth about our God.

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Please use the form below to make your secure, tax-deductible gift today. Thank you.

In appreciation for your gift this month, we would like to

First Name *

BILLING INFORMATION

No, thank you. I want to maximize my gift.			
\$500 \$300	\$50	82%	6
GIFT FREQUENCY			
ONE TIME MONTHLY		In Reve	nue
Can you take a moment to share why you donated today?			

Already Have An Account?

Last Name *



Bulleted List

Providing safety, education, and God's love through a pair of shoes

New shoes put children on the path to hope and a future. For children, shoes mean:

- · Health: Protecting against disease and infection
- Education: Lowering barriers to school attendance
- · Hope: Demonstrating worth and God's love
- · Opportunity: Connecting families to holistic ministry

By August 31, we need raise enough money to provide shoes for 8,178 orphans and vulnerable children. We want to be sure these children have the necessities they need to be ready for the coming school year.

However, we cannot meet this goal without support. We cannot provide these children the shoes they need without your help.

At \$25 per pair, you have the opportunity to make the lives of several children better today. You'll provide them with good health, education, and the knowledge that they are truly loved.

Graphic

Providing safety, education, and God's love through a pair of shoes

New shoes put children on the path to hope and a future. For children, shoes mean:

HEALTH	EDUCATION	HOPE	OPPORTUNITY	
			0	
Protecting against disease and infection	Lowering barriers to school attendance	Demonstrating worth and God's love	Connecting families to holistic ministry	

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Campaign Page Optimizations



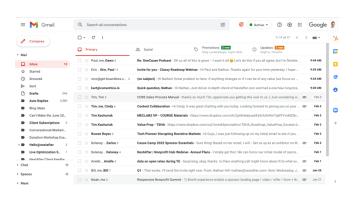


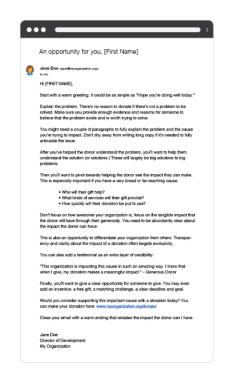
Key Strategy #1

Creating Continuity











Inbox **Email**

Campaign Donation Page

MOTIVATION ANALYSIS







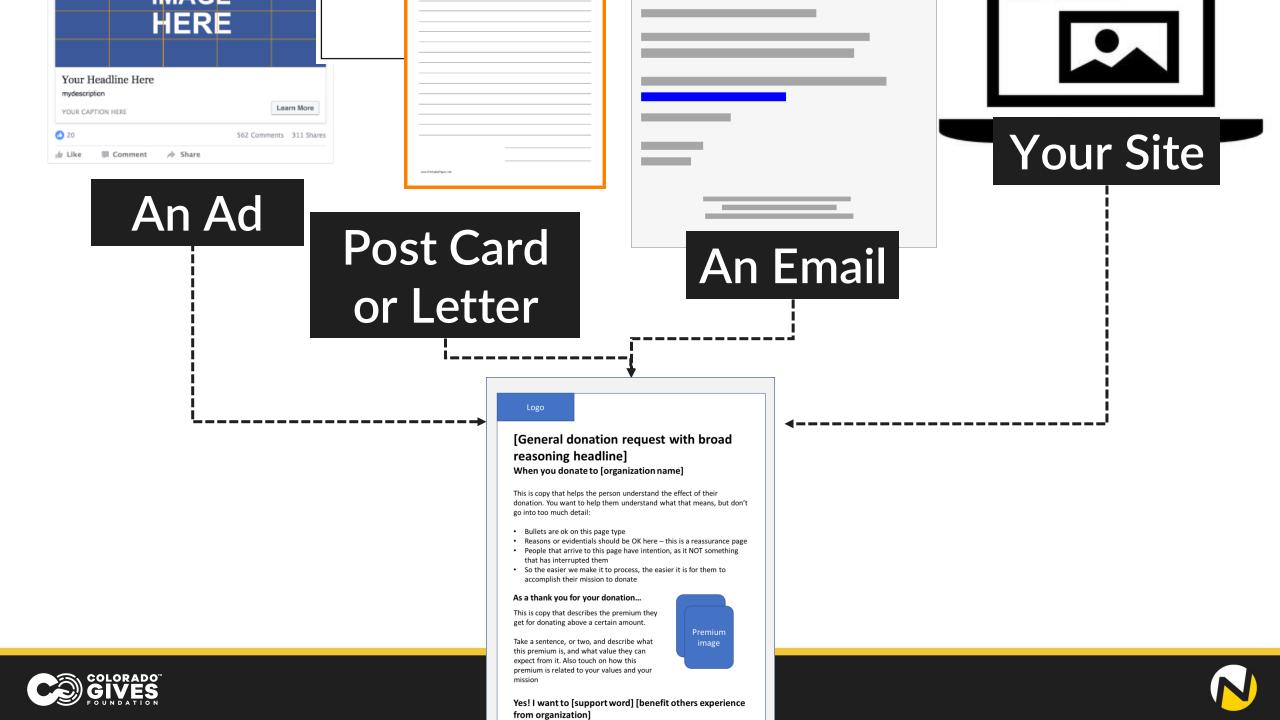




or Letter







When the page doesn't match the source, people experience whiplash.









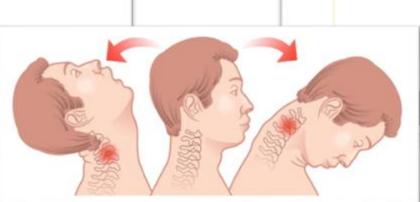
Hi Nathan,

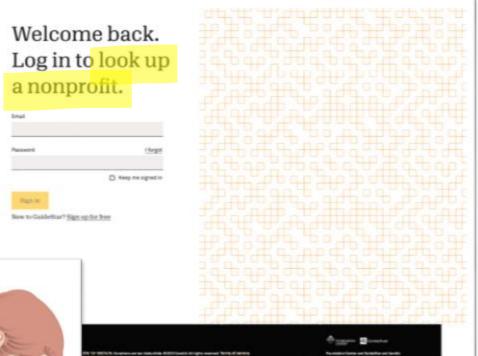
Make it easy to donate, enable Apple Pay for donations. A <u>2023 Candid Bronze Seal of Transparency</u> is the first step to get you activated.

Earn Bronze Seal

Give your donors the convenience and security of Apple Pay donations. Make it easier than ever to receive in-the-momen earn your Bronze Seal to be eligible, and ask your donation p the 'Donate with Apple Pay' button to your donation page.

Check out Apple Pay FAQs for more information. Must be a 501(c)(3) to be eligible.









Key Strategy #2

Increase Urgency

During Year-End & Other High Urgency Campaigns





#GivingTuesday / Early December





SEND DOUBLE GOATS





SEND DOUBLE COWS





SEND DOUBLE CHICKS



EVERY ANIMAL DOUBLED









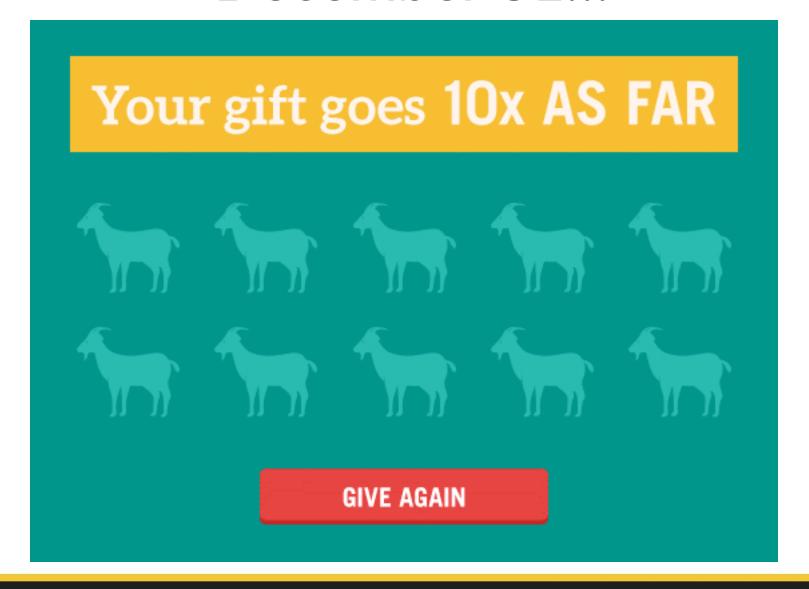
Mid December...







December 31...







Key Principle

It's all about the goats.







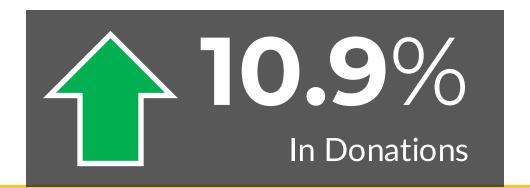
Make sure your page clearly communicates the campaign.

Original Headline

You can help secure a better future

Treatment Headline

Make your year-end gift to ORGANIZATION

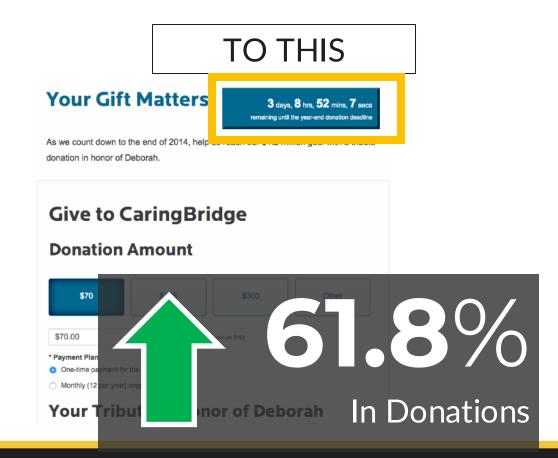






Use a countdown clock during the last week to visually increase urgency.

FROM THIS Your Gift Matters As we count down to the end of 2014, help us reach our \$1.2 million goal with a tribute donation. **Give to CaringBridge Donation Amount** \$70 \$125 \$300 Other \$70.00 One-time payment for the full amount Monthly (12 per year) ongoing payments. Your Tribute in Honor of Deborah



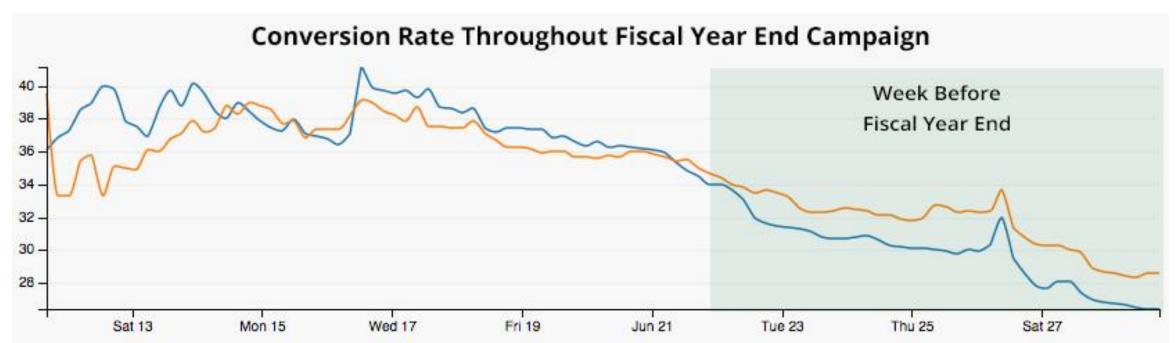




But don't start them too early!

Countdown clock had no significant impact until the we got closer to the end of the campaign.

With Countdown Clock No Countdown Clock



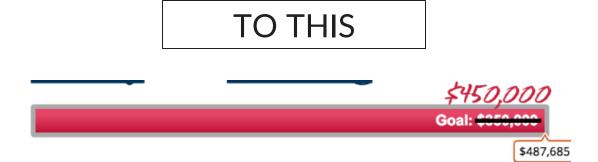




Use a progress bar to visually increase urgency.

FROM THIS

NO PROGRESS BAR









Use specificity in your copy.

Sticky Bar - Control



Sticky Bar - Lottie Moon









Use a more tangible goal.

Thermometer



Power Hour







Leverage incentives to increase urgency.

FROM THIS



You Can Help Create Godly Homes Through Biblical Guidance and Practical Resources

Your support today DOUBLES through a \$645,000 Matching Gift

Goal: \$645,000

\$589,746

Families need the help and hope found in Christ now more than ever. But they can't do this alone. God has called us to provide the biblical guidance and practical resources to empower them to pass that legacy on to the families around them.

To help with this, FamilyLife has received an amazing Matching Gift that will help reach twice as many families! But this limited-time opportunity ends May 31.

When you make a gift today, it will be matched dollar for dollar—up to \$645,000—to reach families with biblical truth. Your generous gift will go directly towards...

TO THIS

Reminder: A generous donor will match YOUR donation today, up to \$645,000.



You Can Help Create Godly Homes Through Biblical Guidance and Practical Resources

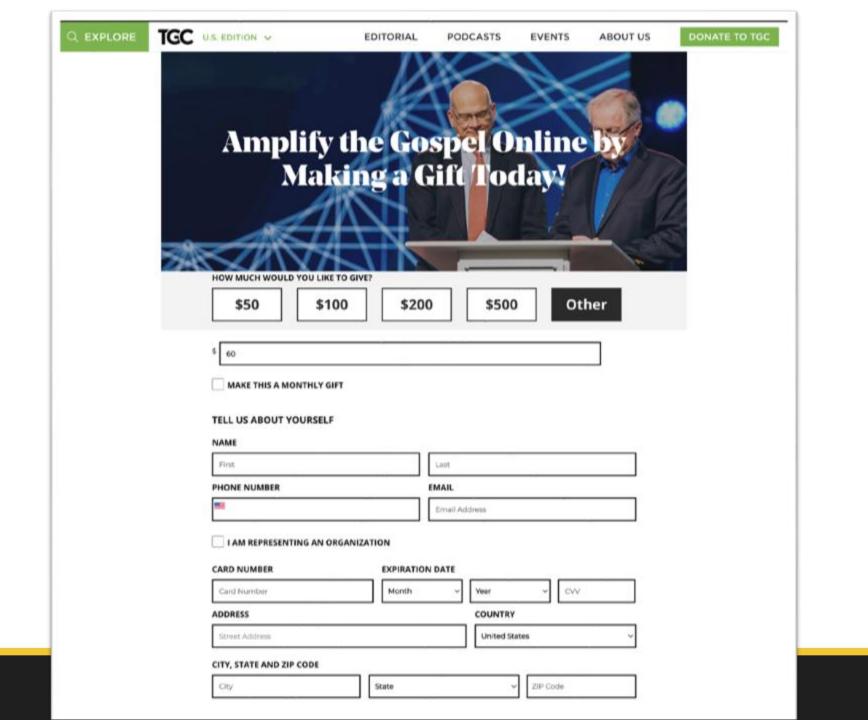
Your support today DOUBLES through a \$645,000 Matching Gift

Goal: \$645,000













\$ 60				1	
MAKE THIS A MONTHLY GIFT				J	
TELL US ABOUT YOURSELF					
First First	Last				
PHONE NUMBER	EMAIL				
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	PIRATION DAT	Veer COUNTRY	v cw		
Street Address		United State	es	~	
CITY, STATE AND ZIP CODE					
City	State				
	GIVE NOW				
Ø	GivingF				

CHECK

The Gospel Coalition P.O. Box 170346 Austin, Texas 78717

ANNUAL REPORT

2020 Annual Report



QUESTIONS?

Email Us >

Call Us - 1-844-GIVE-TGC

Looking for Giving Records?

SIGN IN





Share gospel-centered resources with believers and churches around the globe with your gift before Dec. 31

0 0







Have you noticed how the digital world has become a dark place. Of toxic influences luring people in various unhealthy directions? You don't need to to to find the type of angry debates and controversy that tears families, friends, neighbors, addy, churches apart.

As we look to 2022 and beyond, we believe the need to spread the ligospel and strengthen the church has never been more

That's why we are committed to equipping churches as disciples in a chaotic, unsteady age.

Added a countdown clock.

We will keep sharing the stories of God's goodness arous, cultural apologetic that is centered on the hope of Jesus Christ.

We will continue to provide the resources you need to walk faithfully through what lies ahead and keep pointing you to the God who is sovereign over it all.

But we rely on support from believers like you, who care about shining a light in the digital darkness and helping people think wisely and biblically. And we need your help today.

tended a satisfact and course and sold one shot sold an account and all one or beautiful and a same

Would you consider making a gift before our deadline of midnight on Dec. 31?

Your gift will help:

Removed the navigation.

Specifically mentioning the campaign & goal.

Added significant copy!



- access TGC through our Arabic, Chinese, Farsi, Korean, Spanish, and other regional based websites
- Help believers think carefully and Christianly about the complexities and challenges of a rapidly changing culture

And every dollar you give will reach 10 people around the globe with gospel-centered resources!

If you're willing to help us encourage believers, strengthen the church, and provide hope to the searching, please make your gift now using the secure form below:

	Goal: \$400,000
1,889	
HOW MUCH WOULD YOU LIKE TO GIVE?	
\$50 \$100	\$200 \$500 Other
60	
MAKE THIS A MONTHLY GIFT	
TELL US ABOUT YOURSELF	
NAME	
First	1,891
PHONE NUMBER	EMAIL
==	Email Address
	Unit Noores
I AM REPRESENTING AN ORGANIZATION	
CARD NUMBER EXP	PIRATION DATE

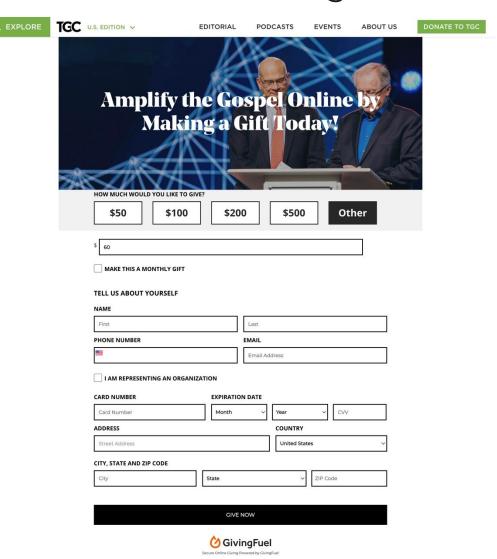
Tangible impact.

Clear call-to-action.

Progress bar, separated from the countdown clock.



Main Donation Page





CHECK

The Gospel Coalition P.O. Box 170346

2020 Appual

2020 Annual Report

QUESTIONS? Email Us >

Email Us > Call Us - 1-844-GIVE-TGC

Campaign Donation Page

Q EXPLORE

TGC

Share gospel-centered resources with believers and churches around the globe with your gift before Dec. 31

O O : O O : O O : O O

Have you noticed how the digital world has become a dark place full of toxic influences luring people in various unhealthy directions? You don't need to look hard to find the type of angry debates and controversy that tears families, friends, neighbors, and sadly, churches apart.

As we look to 2022 and beyond, we believe the need to spread the life-giving aroma of the gospel and strengthen the church has never been more urgent.

That's why we are committed to equipping churches as they grow wise, faithful Christian disciples in a chaotic, unsteady age.

We will keep sharing the stories of God's goodness around the globe and providing a cultural apologetic that is centered on the hope of Jesus Christ.

We will continue to provide the resources you need to walk faithfully through what lies ahead and keep pointing you to the God who is sovereign over it all.

But we rely on support from believers like you, who care about shining a light in the digital darkness and helping people think wisely and biblically. And we need your help today.

Would you consider making a gift before our deadline of midnight on Dec. 31?

Your gift will help:

- Provide articles, podcasts, and videos that will encourage others to know the gospel and connect it to all areas of life.
- Support believers in a culture growing increasingly hostile towards Christianity
- Provide gospel-centered resources to ov 12 million+ readers outside the U.S. who access TGC through our Arabic, Chirak Korean, Spanish, and other regional based websites
- Help believers think careful of a rapidly changing culp

And every dollar you give will reach resources!

If you're willing to help us encountries to the searching, please many

the complexities and challenge

spel-centered

ngthen the church, and provide In Donations

Goal: \$400,000

\$11,889



Live Optimization





caee.org/ColoradoGives



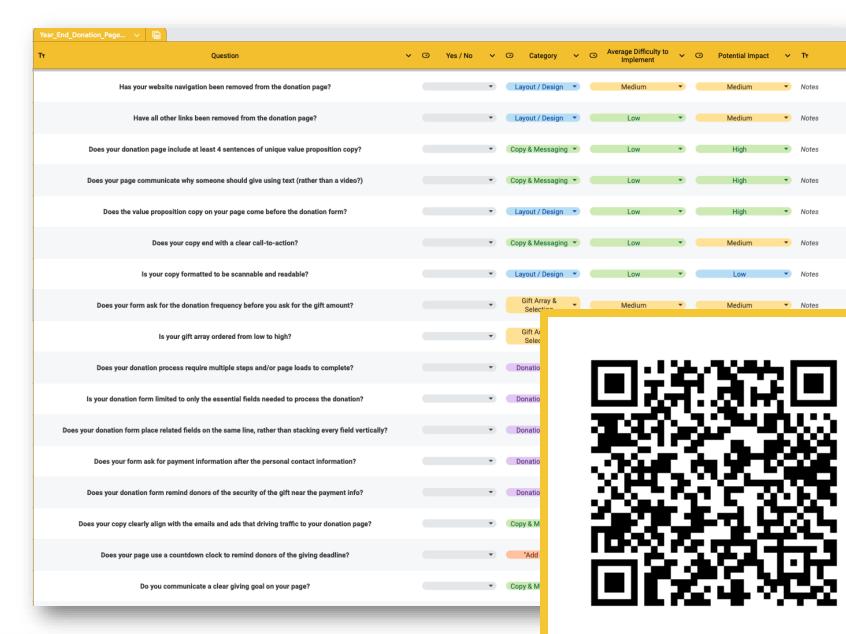


Homework









Instructions

- 1. Copy the donation page checklist.
- 2. Review your CO Gives page using the checklist.
- 3. Submit your results using the Google Form.





Level Up Homework | Month 5, Donation Page Optimization Checklist

Your homework this month is to review your Colorado Gives Day donation page using the <u>optimization checklist</u>. After you've completed the checklist, submit the results using the form below.

nathan@nextafter.com Switch account



* Indicates required question

Email *

Your email

Share the URL for your optimization checklist results.

Your answer

What's your most critical edit that you will make to your Colorac Donation page?

Your answer

Submit

Never submit passwords through Google Forms.



Instructions

- 1. Copy the donation page checklist.
- 2. Review your CO Gives page using the checklist.
- 3. Submit your results using the Google Form.





Dive Deeper





Form Fields

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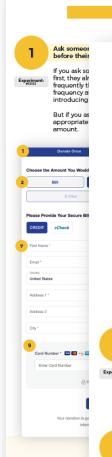
value propositi

to you, rather t or even at all?

transaction.

4 This se

5 Use a



Value Proposition & Messaging

Page Layout & Design

Remove the calls-to-acti When some **Add-Ons & Other Tactics**

Add 3rd party seals near your 'Donate' button to increase credibility (i.e. Guidestar/Candid, Charity Navigator, etc.)

remove any calls-to-actic Credibility is one of t

Include cop should give Many donat because son

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your value proposition credibility seal near help donors have a choosing to donate.

your page th See the sect more specif

Default your payme eCheck/ACH/Bank f

For many organization recurring gift via the lifetime value. This is people change their frequently than they

Test defaulting to a a donor has chosen shown that it is unli but can lead to mor valuable payment m

We have fou effective to 1 normally co the page.

Prompt one-time d to monthly as soon button.

When a one-time do button, test triggerir to convert their gift t

If you deploy this tac mind:

 Remind them that processed yet. · Give them clear rea gift to monthly is m Ask for a specific m (usually a smaller pe donation).

Test adding an "Imp level of giving.

Add a call-out point communicating the donation amount. F \$100 provides 2 wee









Donation Page Template

A Comprehensive Guide to Proven Donation Page Optimization Tactics

Based on Learings from 6,750+ Fundraising Experiments



Year-End Fundraising for Online Fundraisers

In this 4-session year-end fundraising course, you'll discover new ideas to craft a successful year-end fundraising campaign for your organization based

Both courses are included in your NextAfter Institute membership.

28 Lessons



Donation Page Optimization

Discover what works to improve the results on your donation pages based on what we've learned works from 6,500+ online fundraising experiments.

21 Lessons







https://nextafter.com/level-up-membership

Dive Deeper with Digital Fundraising Courses from the NextAfter Institute





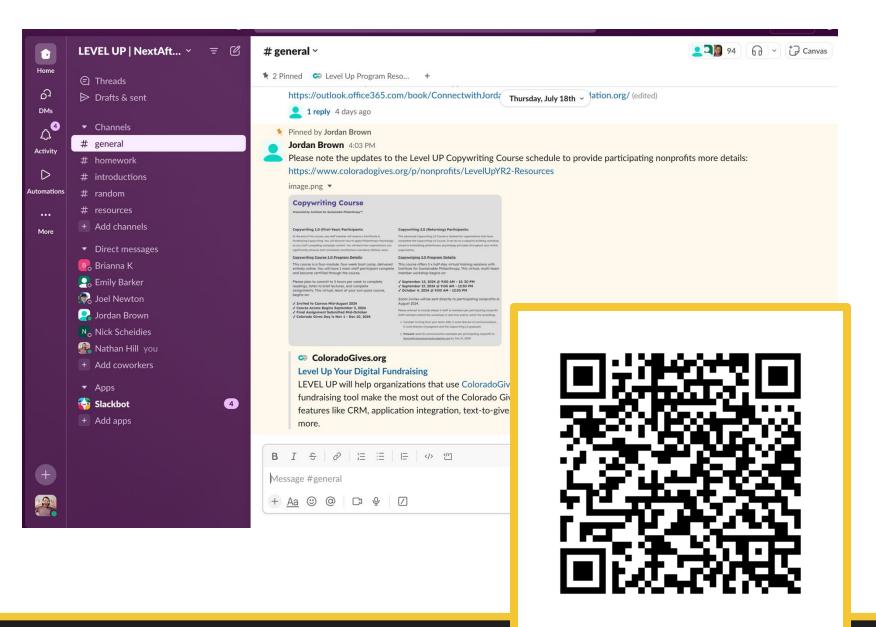


Questions?















Level Up Resources



Level Up Digital Fundraising Resources

Made possible by Schlessman Family Foundation

Onboarding Resources

As part of the Level Up program, we encourage your team to watch these instructional videos for utilizing this giving platform year-round. Explore the complete ColoradoGives.org digital fundraising webinar library for comprehensive guidance.

Still have questions? Explore our support FAQs for additional information.

ColoradoGives.org |

The Basics Beyond The Basics





ColoradoGives.org | Embedable Donation Forms 101





Fundraising Strategy Courses

ter Institute"

rts at NextAffer Institute™ will facilitate monthly one-hour webinars designed to elevate your nonprofit's digital fundraising strategy. Through

NextAfter™ Training Webinars

f Level Up, all organizational admins will be automatically enrolled via Zoom for these webinars. No further action is needed for registration.
el Up & NextAfter™ Orientation



\$INAR 1 | Goals & Metrics: Your Data-Driven Guide to Colorado Gives Day 2024

(EBINAR 2 | Crafting Compelling Appeals: Mastering the Art of Value Propositions

peprember / MILESTONE | Copywriting Courses 1.0 & 2.0 Begin

September 25 | WEBINAR 3 | Inbox Impact: Defining Your Colorado Gives Day Email Strategy

October 23 | WEBINAR 4 | Strategic Countdown: Mapping Your Year-End Campaign Strategy

November 1 | MILESTONE | Early Giving Begins for Colorado Gives Day 2024!





Next Month's Topic

Year-End Rally
Maximizing Your Year-End Appeals





Image Experiments





Praying Image

Teaching Image

X harvest:greglaurie

Congratulations!

You are now enrolled in the Tell Someone online course.

You will receive an e-mail containing your course material for the first session in just a few minutes. Check your inbox shortly.

After this first session, you'll receive one session each week for five weeks, containing video teachings from Greg Laurie. assignments, questions for thought, and quizzes. After completion of the course, you'll receive a certificate of

You Can Equip Others to Tell Someone **About Jesus**

We are encouraged that you are joining us in our mission to help people know God and make Him known through taking the Tell Someone online course.

Now, would you consider helping others take advantage of this free online course too by making a tax-deductible donation to Harvest Ministries?

Harvest is completely donor-funded. This free online course you are about to take relies on the generosity of people

Your support helps to underwrite the costs of creating. filming, and promoting these courses to reach others with the message of the gospel.

Your gift to Harvest Ministries today will equip more people to effectively go and tell someone about Jesus.

You can make possible the opportunity for others to take the Tell Someone course; give a gift to Harvest today.

When you give a gift to Harvest Ministries, we will send you this Tell Someone companion book. This resource is a great complement to the course and will provide additional insight into each lesson and help deepen your understanding of the course material.



Equip others to tell someone about Jesus; make your gift.



X harvest:greglaurie

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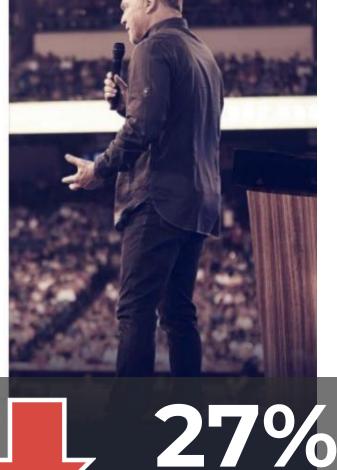
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There Is Still Hope for Your Marriage

You may feel that there is no hope for your marriage and the hurt is too deep to restore the relationship and love that you once had. The truth is, your life and marriage can be better and stronger than it was before. In fact, thousands of marriages, situations as complex and painful as yours, have been transformed with the help of professionals who understand where you are right now and care deeply about you and your spouse's future. You can restore and rebuild your marriage through a personalized, faith-based, intimate program called, Hope Restored.

Get Started

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Control

Your signature has been submitted! Before you go, would you consider taking an additional step to support Jaiden's case?

First, I'd like to thank you for signing your name in support of Jaiden Rodriguez. Your signature is an important first step to defend First Amendment rights in public schools. But this is only the beginning, and we need your help to progress further.

We are currently suing on behalf of Jaiden Rodriguez, to fight for his Constitutional rights - and yours!

This is what we do at Mountain States — fight pro bono legal battles for the underdogs outgunned by their own government. We tirelessly fight within the confines of the legal system, seeking not only justice for individual victims but aiming to set precedents that protect the rights of everyone.

Since our attorneys work at no legal cost to our clients, we're only able to fight with the support of patriots like you. Your donation is integral to our success. Each donation directly fuels our litigation efforts, ensuring each case is given the robust representation it deserves. Your financial support also helps us take on more precedent-setting cases that protect the greatest number of people, not just our immediate client.

But we're not just focused on the here and now. The battles we fight today protect your Constitutional rights tomorrow. Your donation is an investment in not only the preservation of freedom of speech in our schools but in the future of American liberty as a whole.

Since 1977, we have stayed true to our mission—defending the spirit of the American West that champions the freedom to express our thoughts and beliefs. Schools, the training ground of our future generation, must respect and uphold this right.

Now, we need your help to continue this fight.

Will you help support Jaiden's case (with a monthly gift if possible) and help fight to defend the Constitution?

You can join the fight by making a gift right now using the secure form below.

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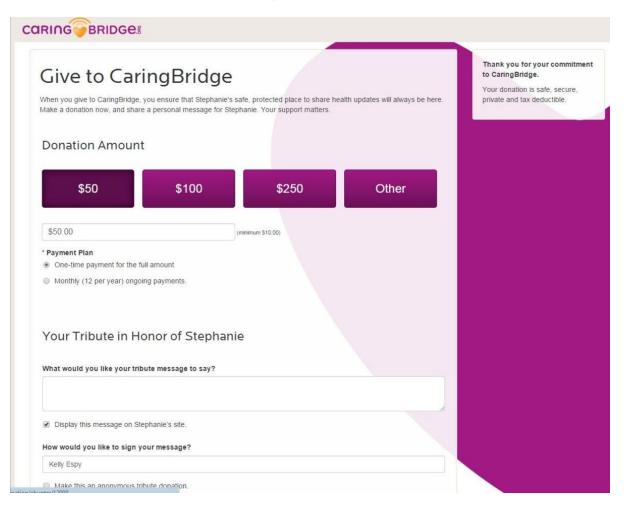
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Control



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